

Digital Enterprise Collaboration and Sharing



Business Architect



Agile Dev Ops

For all Stakeholders



Process Owner



Business Analyst



Project Manager



Enterprise Architect



Solution Architect

Ramsay Millar, Consultant



Connect with me on **LinkedIn**

Ramsay is an experienced global expert delivering business and technology alignment with demonstrated success by harmonizing complex domains. Ramsay has lived a highly pragmatic career from working with visionaries and leaders in the clouds to day to day hard working professionals deep in the trenches to ensure successful business outcomes for his clients.

Since 1979 Ramsay has diligently contributed his efforts in the roles of help desk, business analyst, business architect, process improvement analyst, , technology operations manager, Director of IT, project manager, CIO, software engineer, business owner, professional educator, and course author. Ramsay shares his unique insights on how to deliver harmonic outcomes in our industry. Ramsay Millar is a certified Information Systems Professional, Business Analyst, Certified Professional, The Open Group Architecture Framework architect, and Disciplined Agile project manager and object-oriented software engineer.

Ramsay is a mentor, business leader, business architect, enterprise architect, business analyst, project manager and Dev Ops development manager with excellent team building and leadership skills. Ramsay Millar founded INTEGRATE iT in 2001. INTEGRATE iT is a niche company with a small team of selected expert consultants. INTEGRATE iT has an excellent reputation of trust and of delivering effective results..

Free Resources at <https://www.in2grateit.com/> for

- Business Analysts
- Business Architects
- Enterprise Architects
- Project Managers
- Solutions Architects
- Agile Dev Ops

Ramsay Millar presents “Insights from the Road”

https://www.in2grateit.com/content/PDF/2019_Vancouver_PM_BA_World_Ramsay_Millar.pdf

Trusted Consulting, Training, and Tools since 2001

Professional Services

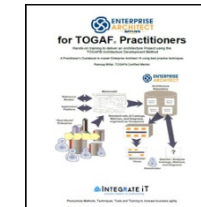
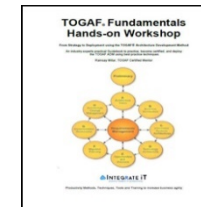
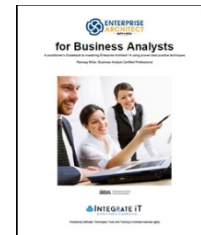
- Assessments
- Business Architecture
- Business Analysis
- Business Process Improvement
- Enterprise Architecture Cloud POC
- Governance, Risk, and Compliance
- IT Service Management
- Rapid Assessments
- Security Architecture
- OOAD Software Engineering
- TOGAF Implementation Projects

Knowledge Management

- Custom MDA Framework Development
- Model Driven Architecture (MDA)
- Model Harvesting – Aris, Mega, Visio
- Enterprise Architect Advanced Reporting
- Enterprise Architect Scripting
- Enterprise Architect Repository setup
- Enterprise Architect Tools Integrations

Professional Skills Development

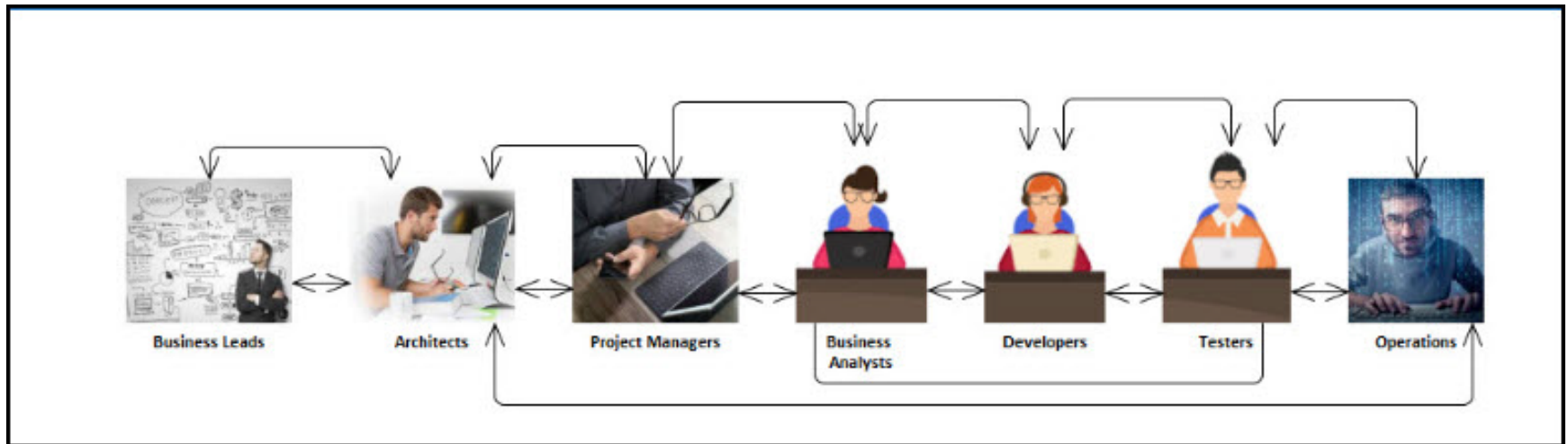
- Business Architects
- Business Analysts
- Enterprise Architects
- Project Managers
- Solutions Architects
- Software Engineering



Digital Enterprise Collaboration and Sharing

All example's in this PowerPoint Presentation to PM BA World in Vancouver, Canada where created by Ramsay Millar using Prolaborate and Enterprise Architect running on Cloud.

To learn more contact us <https://www.in2grateit.com/contact-us/>



Prolaborate

ENTERPRISE
ARCHITECT

What is Prolaborate and Enterprise Architect?



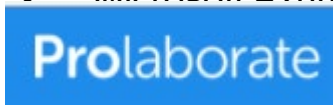
Prolaborate compliments Enterprise Architect by providing a real-time view of project content, anywhere, anytime from any web browser, notebook or mobile device.

Prolaborate Integrations

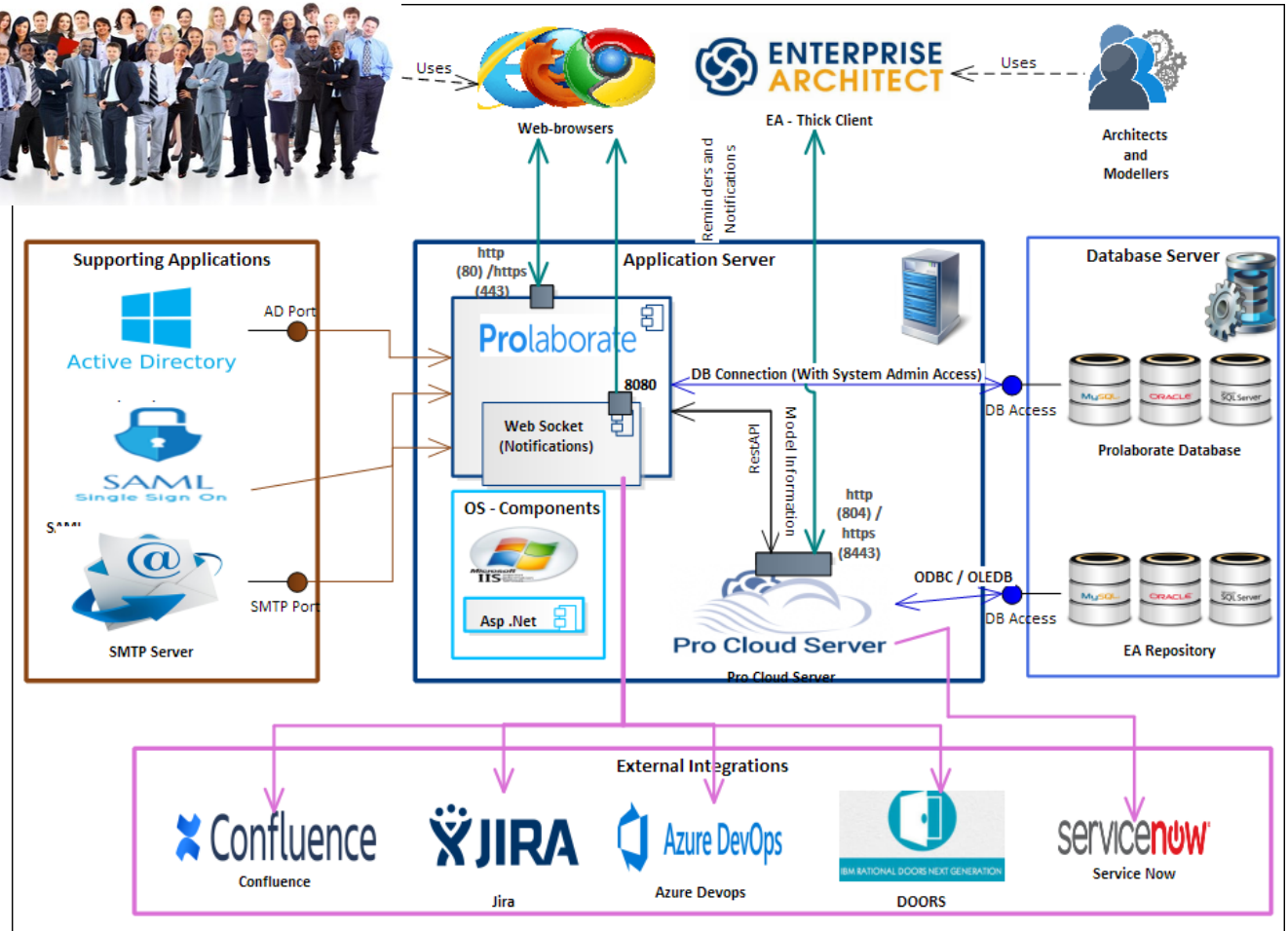
- Azure Dev Ops
- Confluence
- Enterprise Architect 14 and above
- Jira
- Service Now
- SharePoint

Hosted on

- Amazon AWS
- Google
- On Premise Cloud
- Microsoft Azure



What is Prolaborate and Enterprise Architect? Deployment Model



More integrations
added every month
based upon Cloud
RestAPI

What is Prolaborate and Enterprise Architect?



Prolaborate provides additional functionality to the Enterprise Architect modeling community?



- **COLLABORATE** - The secret of successful business change is to collaborate with affected stakeholders beyond the modeling community to take part in the change. It's a fact that for every (1) Enterprise Architect modeler organizations have about 10-20 non-technical reviewers and approvers.
- **INTEGRATE** – Use Prolaborate to integrate Enterprise Architect with Cloud tools like Azure DevOps, Confluence, JIRA, ServiceNow, and SharePoint for no additional costs.
- **REVIEW** –Anyone with a web browser may review, change, and updates at any time.
- **EDIT** - Allow selected Collaborators to edit information to improve the quality of model information and produce a single source of truth and avoid having to update multiple tools with overlapping and redundant information.
- **PERSONALIZE** – Provision Dashboards to strategic, tactical and operational personnel to only present the specific view required by a group or individual stakeholder.
- **PUBLISH** - View Enterprise Architect models online from anywhere. Provision selected views to all communities beyond Enterprise Architect and avoid training costs.

Insights from the Road

Business Architect, Project Manager, Business Analyst

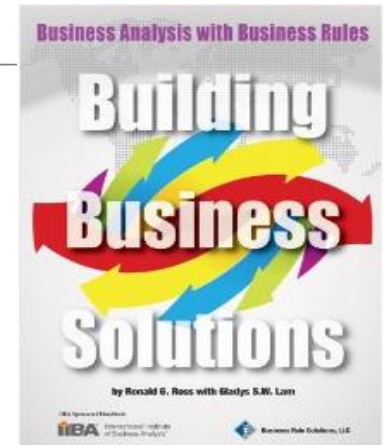


- We need to build better Business Solutions?
- Recent Case Study Line of Visibility
- Business Architect
- Project Manager
- Business Analyst
- Critical Success Factors

We need to build better Business Solutions



- **Vietnam War – Very high loss of F14 pilots and treasure**
 - First time military ran fighter planes using software
 - Cohen-Clinger Act - CMMI governance for entire military industry
- **New York - Banking Industry – fined \$6 million**
 - Missed one Process Key Performance Indicator (KPI)
- **Miami - Cruise Ship – no integrated tools**
 - 14 tools to deliver a \$1.2 billion software project using poorly executed agile resulted in an underwhelming product delivery
- **Seattle - Telecom Industry – fined \$47 million**
 - Their Agile practice decided they didn't need financial requirements
- **London, UK – \$48 billion wasted on failed agile IT projects**
 - Agile project post-mortems revealed no product or financial benefit over waterfall projects



Have you heard of any Transformation Project failures recently?



We need to build Better Business Solutions



“68% of European CIOs agree that agile teams require more architects. From **defining strategy**, to **championing requirements** to **ensuring development teams stick to the rules of the game**, the role of the architect is sorely missed in the agile space” – 2017 CIO Insight Summit. Frankfurt, Germany

<https://www.6point6.co.uk/an-agile-agenda>

Insights from the Road

Business Architect, Project Manager, Business Analyst



- We need to build better Business Solutions?
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Regal Princess Gets New Technology

Princess Cruises' **Regal Princess**, from parent company Carnival Corp., has been outfitted with new **Ocean Medallion and Ocean Compass technology** that will let the ship and the crew know who passengers are, what their interests are and where on the ship the travelers are located. The new tech debuts in mid-November.



- **75 miles** of cable
- **7,000** sensors
- **650** readers
- **4,030** interactive portals



◀ **Medallion Pendant**

Medallion ▶
wristband

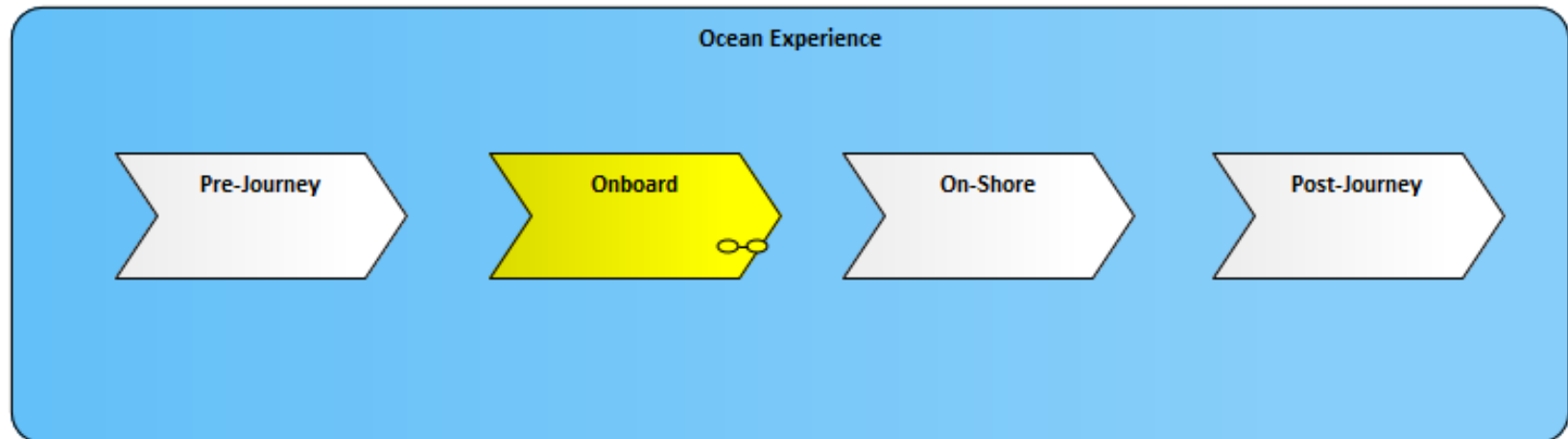


Cruise Ship Value Chain (BizBOK)



Welcome Aboard!

Business Process Documentation Website



Process Catalog

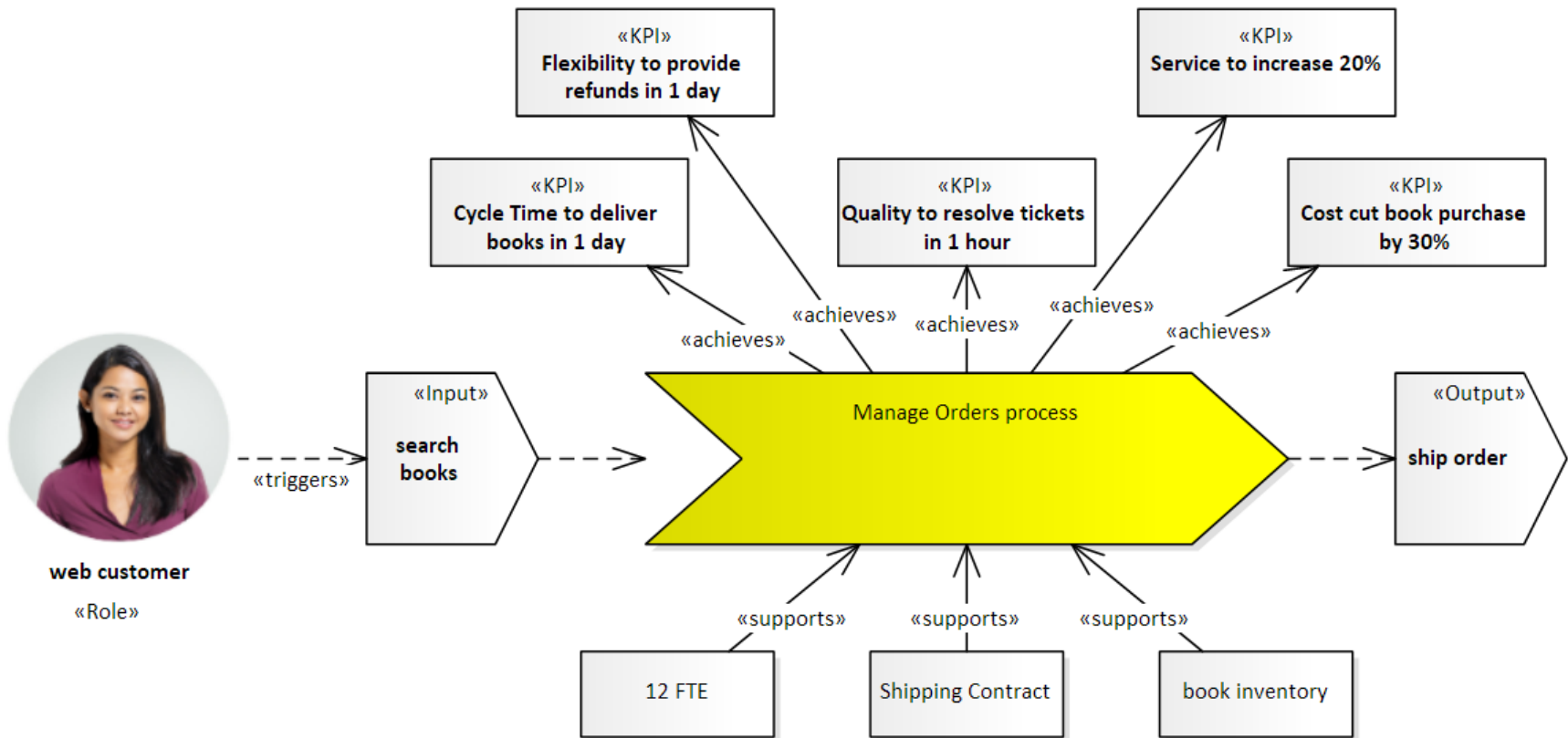
Guest



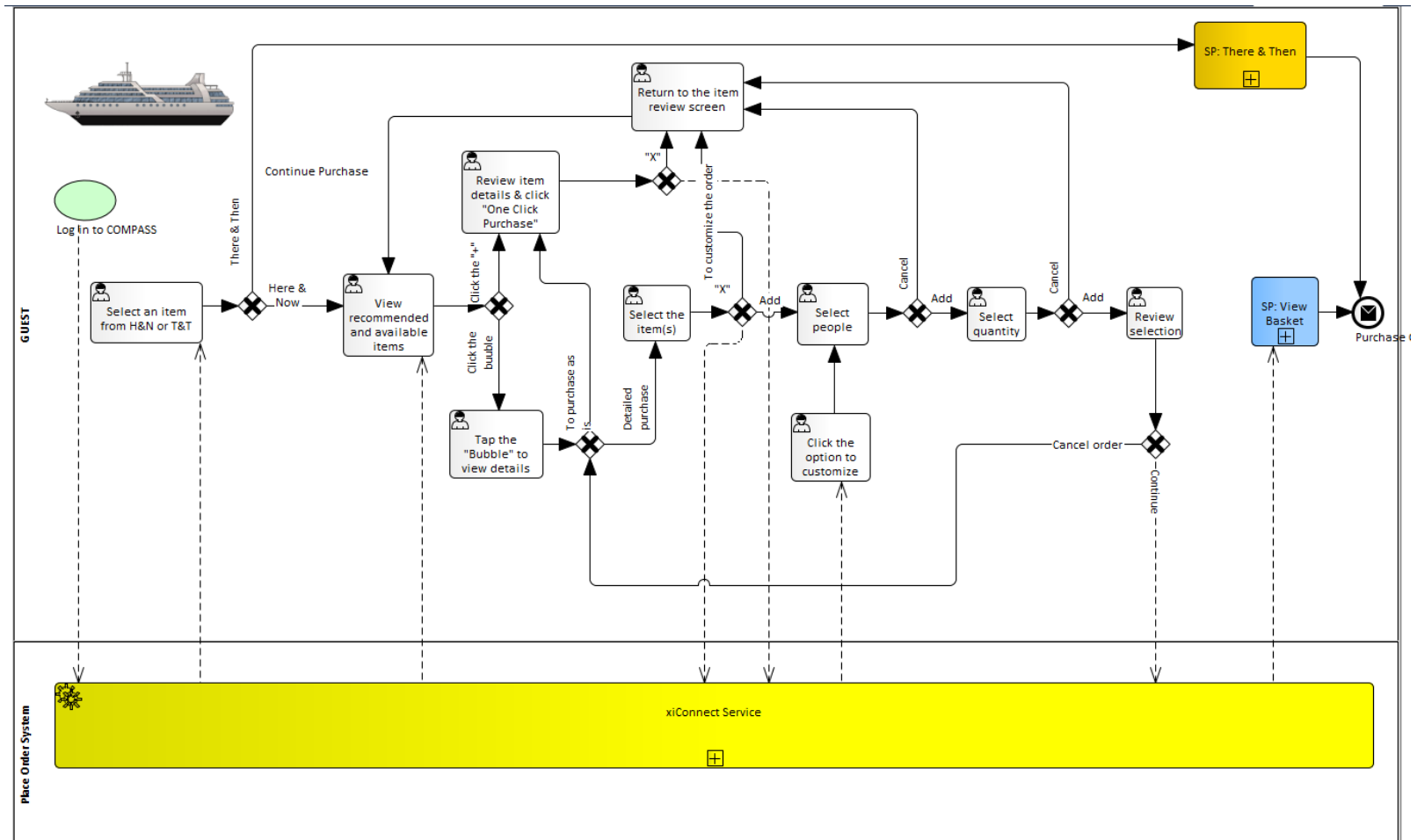
Crew



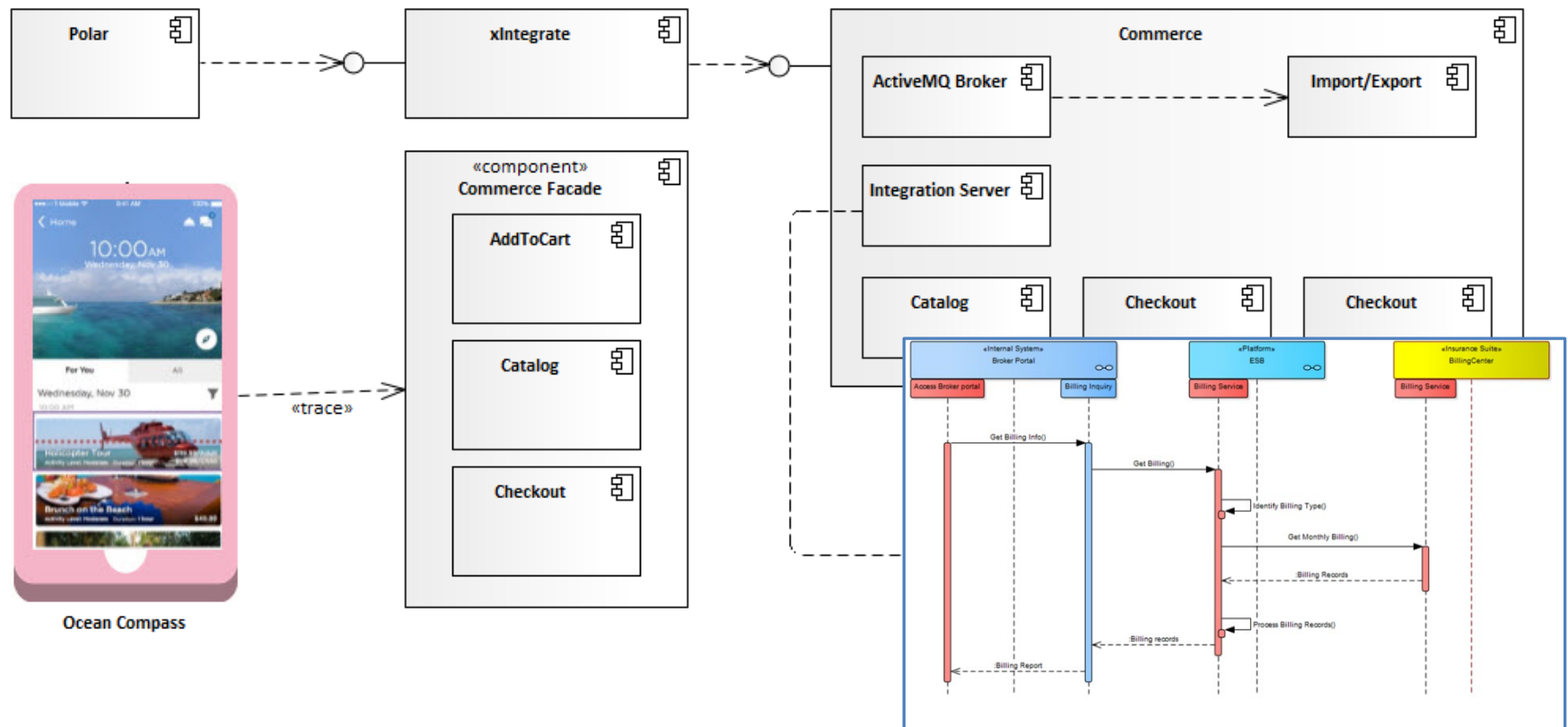
Process Scope (BABoK, SIPOC)



Business Process Model (BPMN)



Solution Building Blocks (TOGAF, IASA) to Design COTs or DevOps Solutions



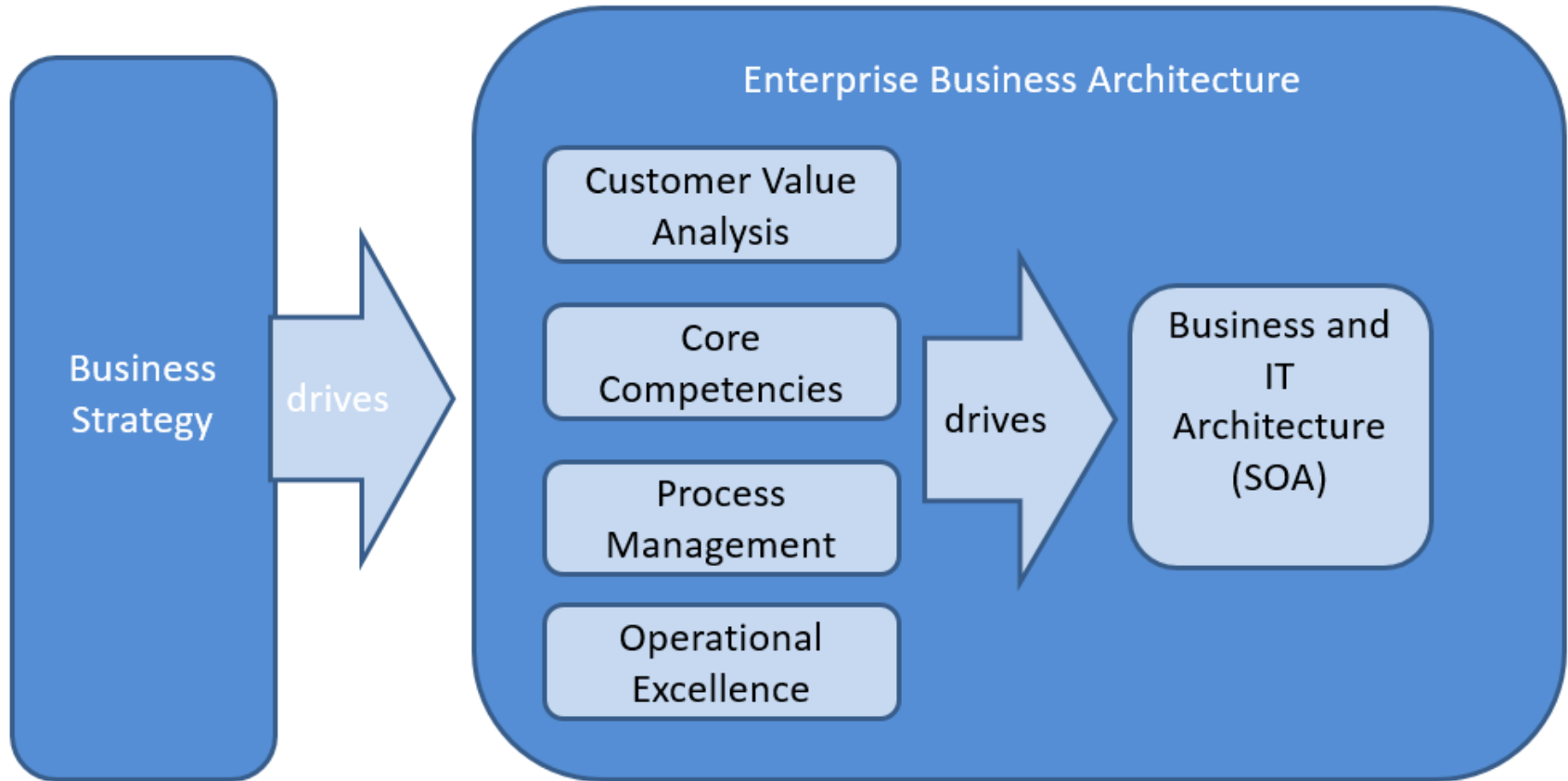
Insights from the Road

Business Architect, Project Manager, Business Analyst



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Enterprise Business Architecture



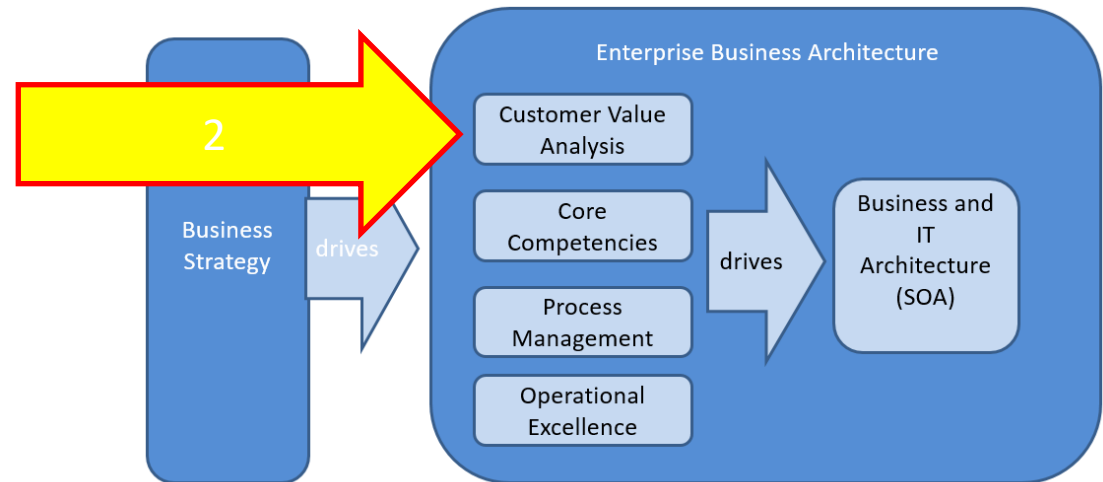
Jack Ma

Customer Value Analysis



The day that Jack , Ali Baba was listed on the US Stock Exchange, he was asked by Charlie Rose in an interview what are your most important priorities an in what order” he answered’

“My top three priorities are my workers first, my customers second and my share holders third, and that is all I focus on.”



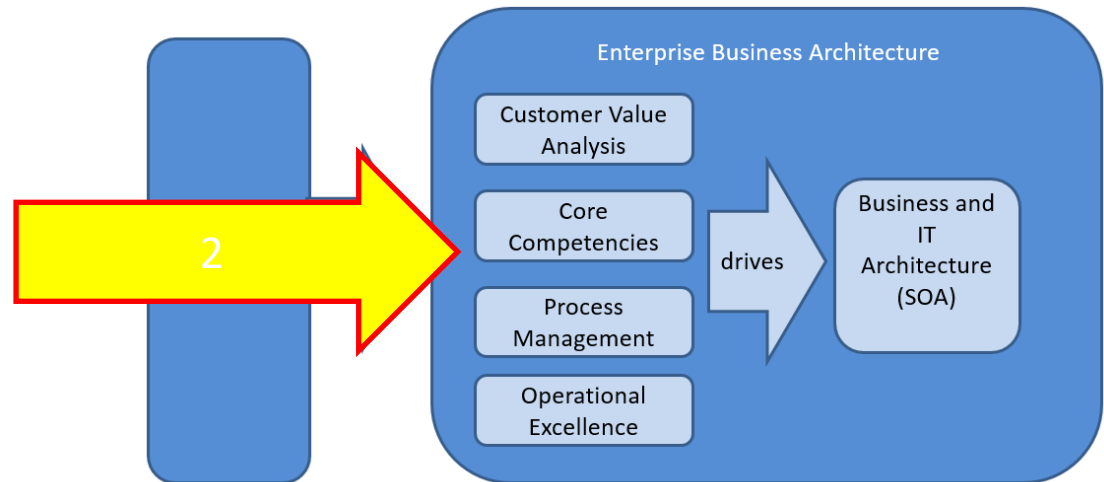
Jeff Bezos

Core Competencies



“Sometime in the early 2000s, as Amazon was starting to establish a service-oriented architecture, CEO Jeff Bezos distributed a memo. In it, **he mandated that all teams use open application programming interfaces and web services to share data and functionality. He made it clear that those not following the rules (REST API) would be fired.**”

Source: How enterprise architects can help ensure success with digital Transformations – McKinsey & Company

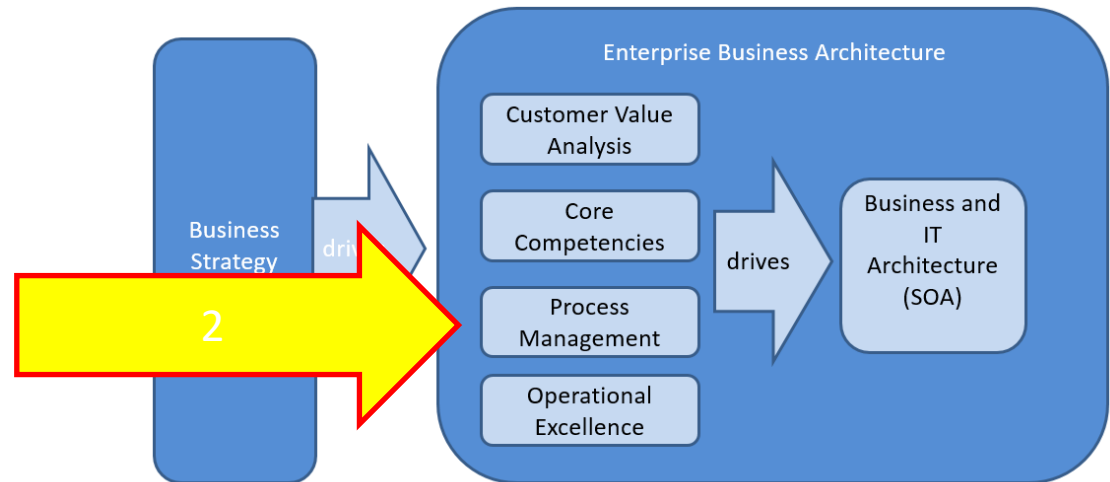


W. Edward Deming Process Management



"If you cannot describe what you do as a process, you do not know what you are doing"

W. Edwards Deming, American economist and inspiration of the quality movement in Japan

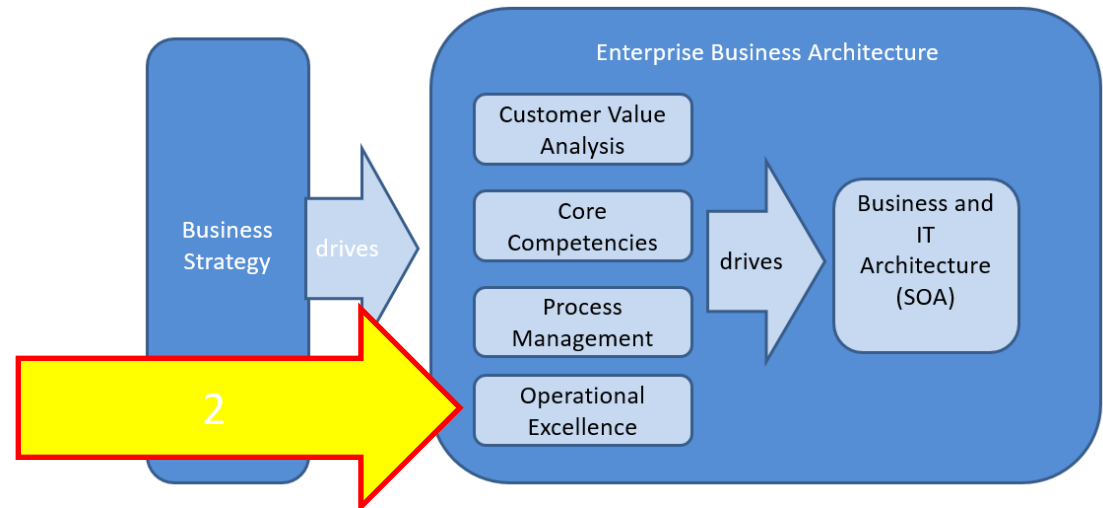
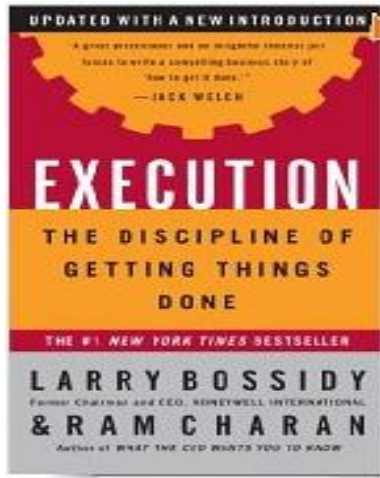


Jack Welch

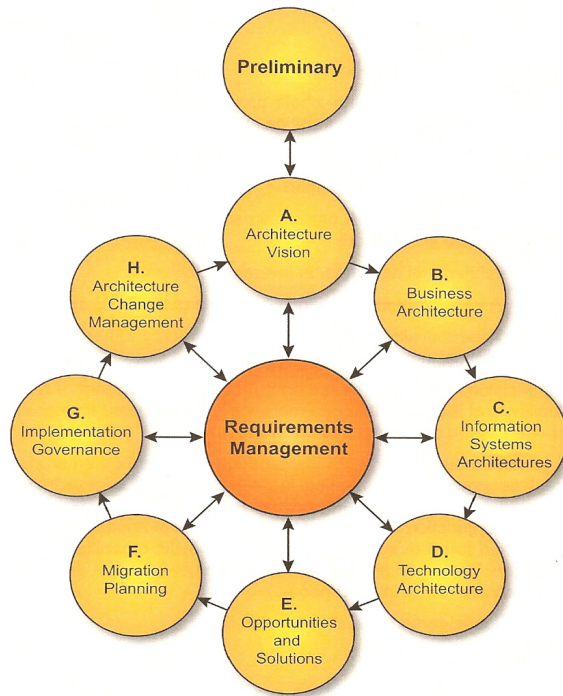
Operational Excellence



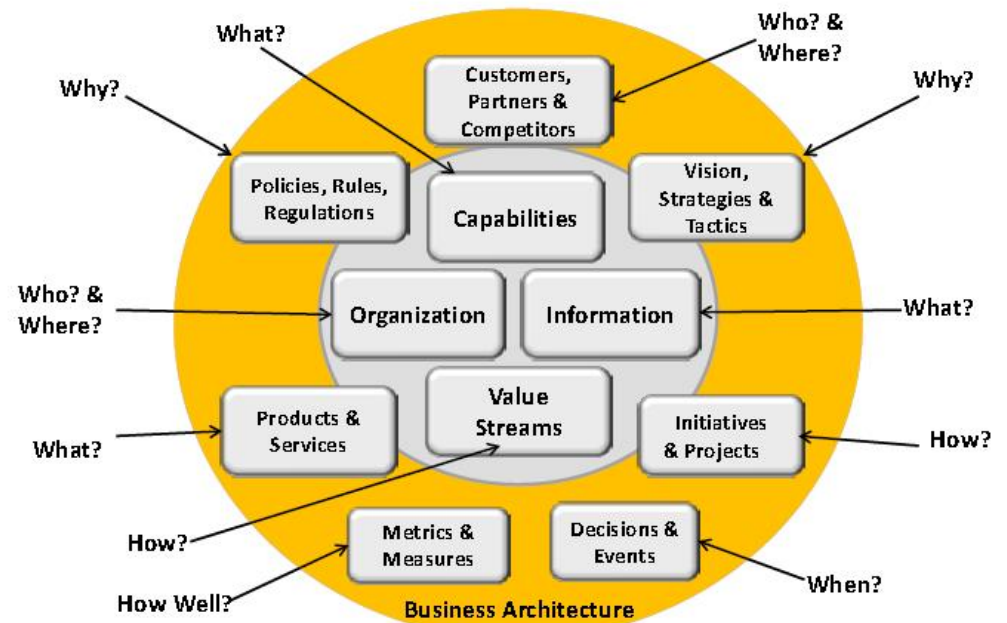
- Welch transformed GE from a manufacturing to a *service centered business by embracing change and by creating a boundary-less organization with a focus on global communication*
- Jack Welch, CEO, left GE the world's most valuable company due to his revolutionary management principles
- He was Chairman and CEO of General Electric between 1981 and 2001. During his tenure at GE, the company's value rose 4000% by mentoring the manufacturing quality movement



Bodies of Knowledge for Business Architects



TOGAF®



BUSINESS ARCHITECTURE
GUILD

The Business Lead



Prolaborate

The business leaders' role is to improve and operate business capabilities. A business leader owns the business success or failure.

How do I Collaborate, Track, Review, and Approve our Product Roadmaps?



How can I apply my business expertise to Review, Comment, and Edit KPI's for our business process improvement models?



How can I verify that business rules are in line with Regulatory compliance and policy and then reused across digital solutions?



The Business Architect



Prolaborate

The Business Architects' role is to develop, frame, and align innovative business models that ensure business agility and risk reduction across the digital enterprise

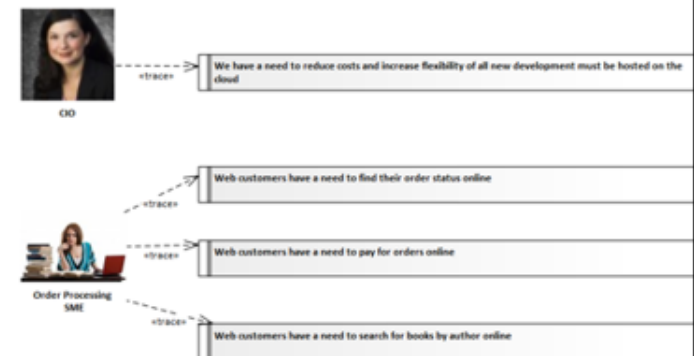
How can I share Capability Heat maps with stakeholders across the business landscape?



How can I Collaborate with Process owners to ensure business architecture process transformations are kept in scope?



How may I share stakeholder needs and concerns with all architects across the Enterprise Architecture Value Chain?

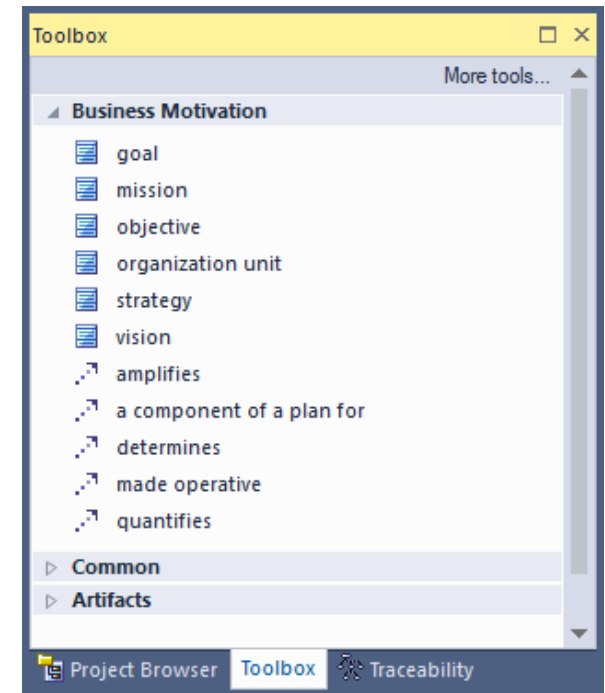
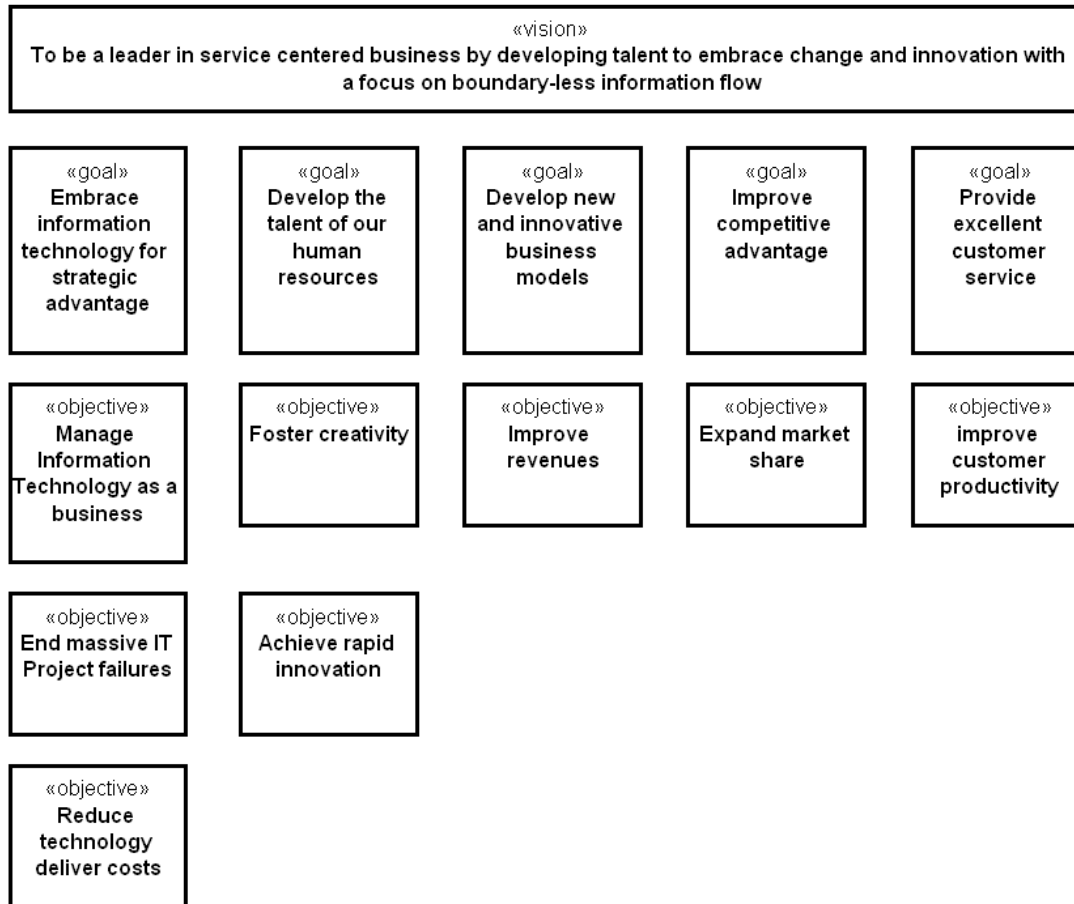


Business models are complex



Why?

Model the Business Motivation



What does success look like?

Transformation Alignment

What does success look like?

TARGET OBJECTIVES

1. CUSTOMER EXPERIENCE: MORE RECENT VIEW OF THE SHIPPER SCHEDULE, SHIPPER BALANCES, CHANGE REQUESTS, DATA CAPTURE INTO SOURCE SYSTEMS WITH ESTABLISHED BUSINESS RULES
2. PROCESS INNOVATION: PROCESS GAPS AND PROCESS EFFICIENCIES (WEEKLY GAIN/LOSS VS. MONTHLY, METRICS/KPI), END TO END SCHEDULING
3. DATA MANAGEMENT: (DATA ARCHITECTURE TEAM – FOUNDATIONAL DESIGN PRINCIPLES) BI INTEGRATION, SOX COMPLIANCE, REGULATORY AND REPORTING, CUSTOMS REQUIREMENTS, NEB REQUIREMENTS, REPORTING, DATA GOVERNANCE, DATA INTEGRATION/QUALITY, QUICK-TIME, SINGLE SOURCE OF TRUTH RELATIVE TO DATA SET, CENTRALIZED BUSINESS RULES
4. REVENUE ASSURANCE: QA IMPROVEMENTS, CONTRACT MANAGEMENT INTEGRATION, PROCESSES AND METHODS TO ENSURE ACCURATE REVENUE COLLECTION

Target Objective – Improve customer experience

STAKEHOLDER CONCERN STATEMENT

(What is the problem?)

- Not one source of data. Customers have too many modes of communication. Too many screen interfaces.
- Information provided to customers is not timely.
- Validating and entering customer input is very manual, changes different customer database and pricing
- Too many change requests to fix a broken process
- We don't understand the value to our customer.
- Current systems are not user friendly to our customer
- We are a like a black box. Little transparency to customer
- Depending on problem customer may have to talk to a number of people and are passed down the line with no overall ownership of their problem.
- Validating at source does not happen (on customer end of entry)

What does success look like?

- Pro-active checks and balances at source before shipper can ship. Auto-reporting to shippers to prompt them for action.
- Will see fewer changes as a result of more timely information.
- Less data to manage because info feeds directly into systems, some with prior approval
- One stop shop for customers saving time for customer and us.
- Single point of contact and ownership of problem tracking
- Customers have more current information
- Validation at customer information during entry into system.

What needs to happen?

- Need to determine what is valuable to customer.
- Map out data that comes and goes to customers.

Who?

Stakeholder Needs



Who?

Identify stakeholders, concerns and needs



- The Who interrogative is a great way to scope a solution
- Stakeholder Concerns and Needs drive the requirements for change
- Concerns are a great way to learn about problems
- Problems have solutions



CEO

need We have a need to transform legacy systems to a robust cloud service to ensure business continuity.



CFO

need We have a need to reduce IT costs and improve business continuity by exploring Cloud Architecture solutions.



Order Processing
SME

concern We have a concern our customers need to talk to a number of people and are passed down the line with no overall ownership of their problem and we are losing customers.



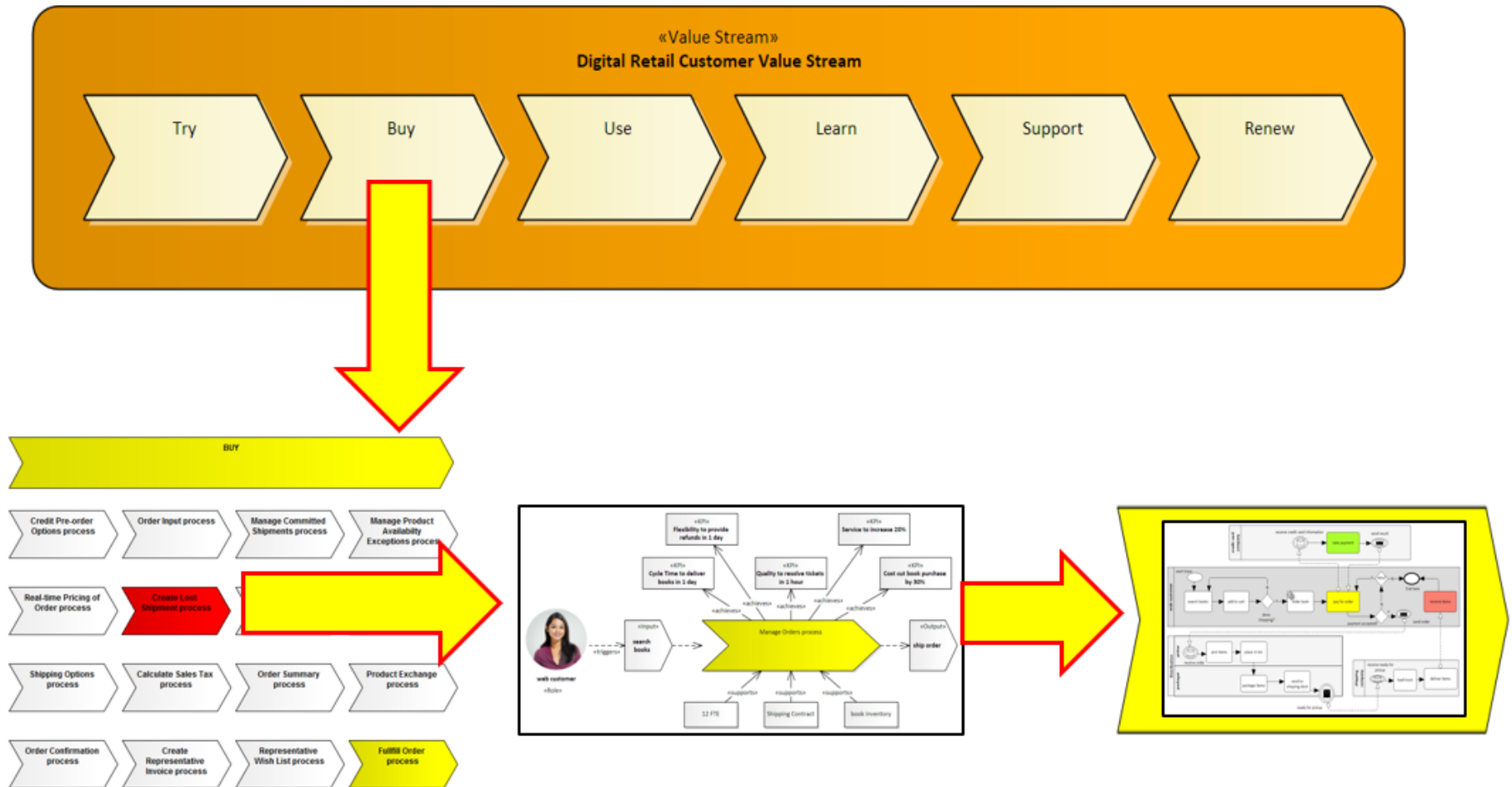
CIO

concern We have concern when migrating mission critical systems to the Cloud that business rules and requirements will be lost or missed.

concern We have a concern we have no single source of truth since we use 20 fragmented customer databases.

How?

Process Architecture



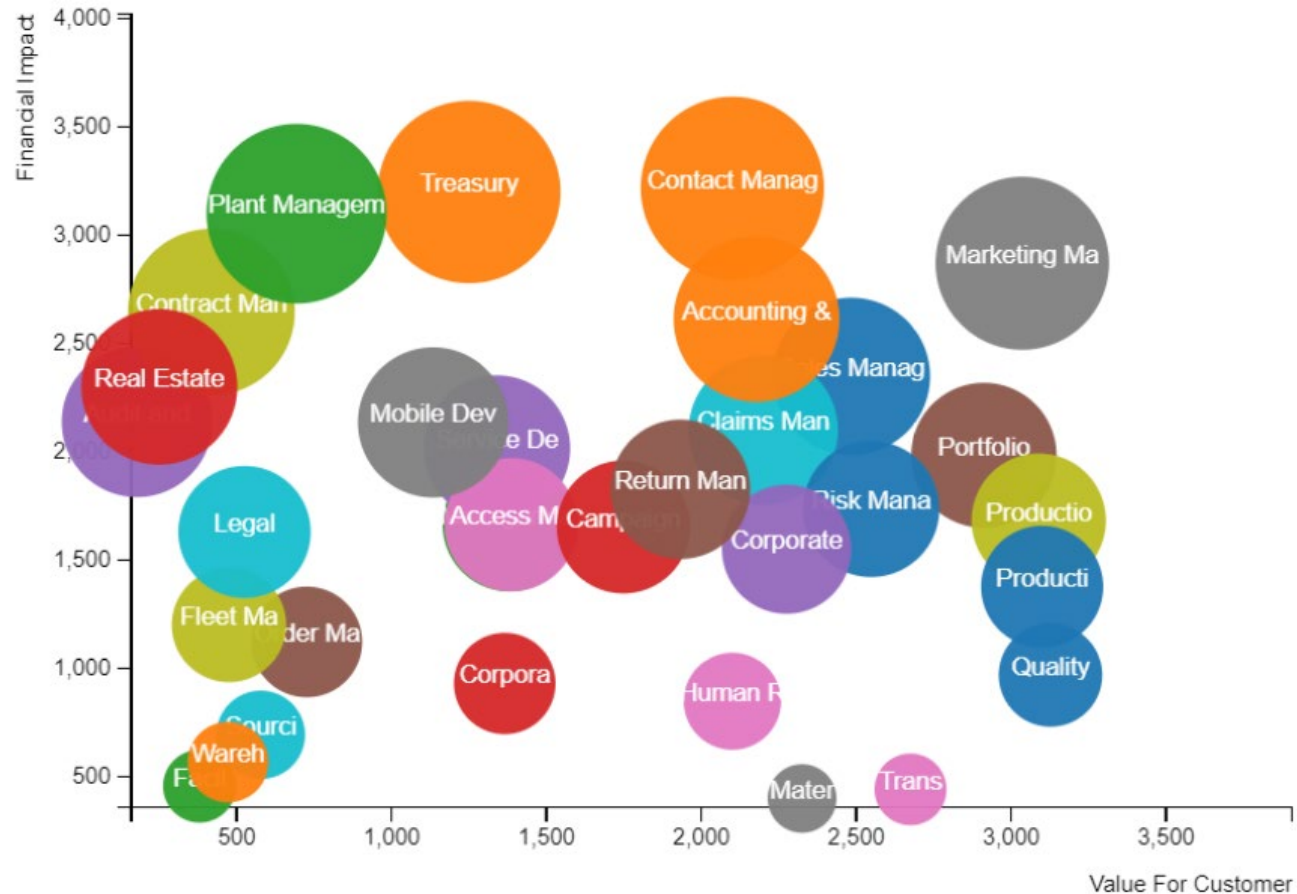
Capability by Value Chain (BIZBoK)

Prolaborate



Share L2 Capability Cost Benefit (BIZBoK)

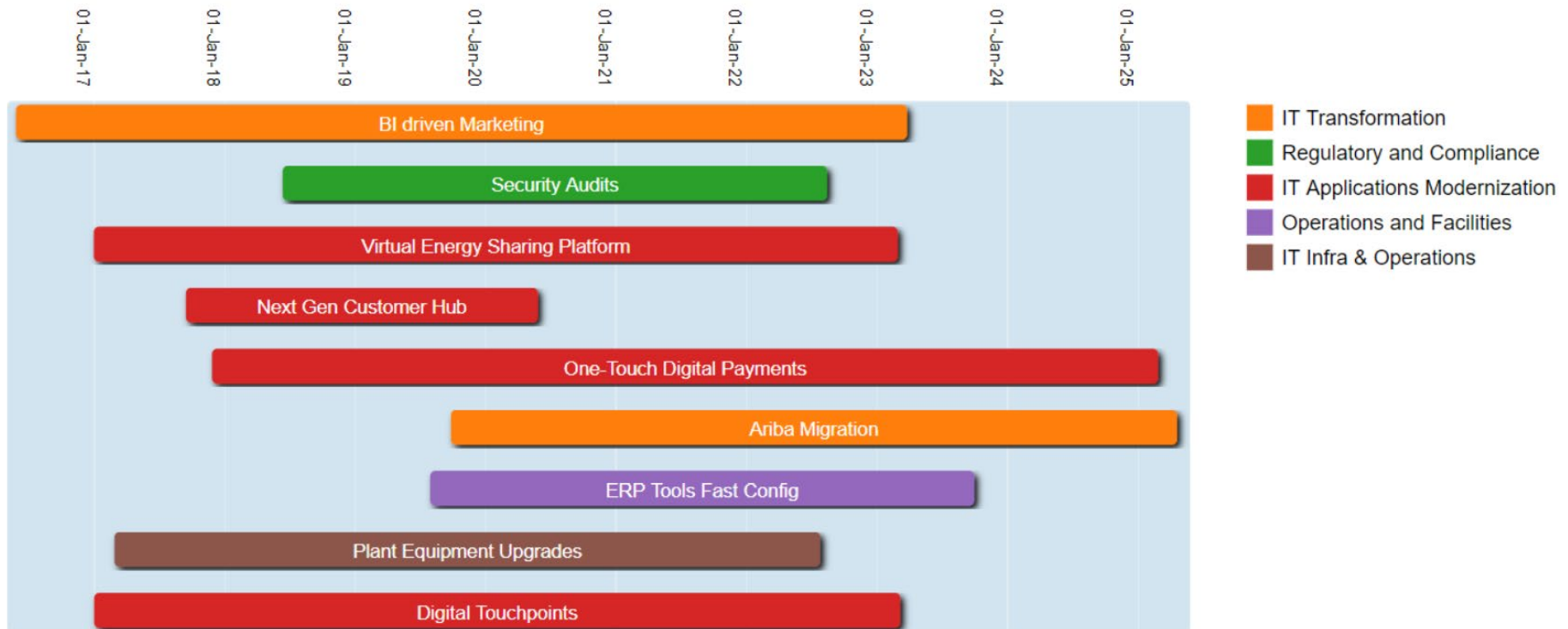
Prolaborate



Digital Enterprise Collaboration and Sharing

Share Transformation Roadmaps (BIZBoK, TOGAF)

Prolaborate



Insights from the Road

Business Architect, Project Manager, Business Analyst

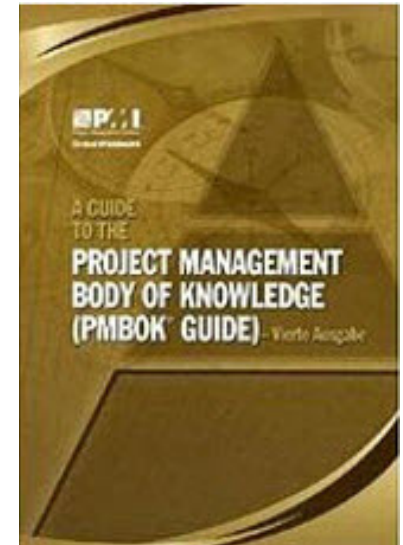


- We need to build better Business Solutions?
- Recent Case Study Line of Visibility
- ▶ Business Architect
- Project Manager
- Business Analyst
- Critical Success Factors

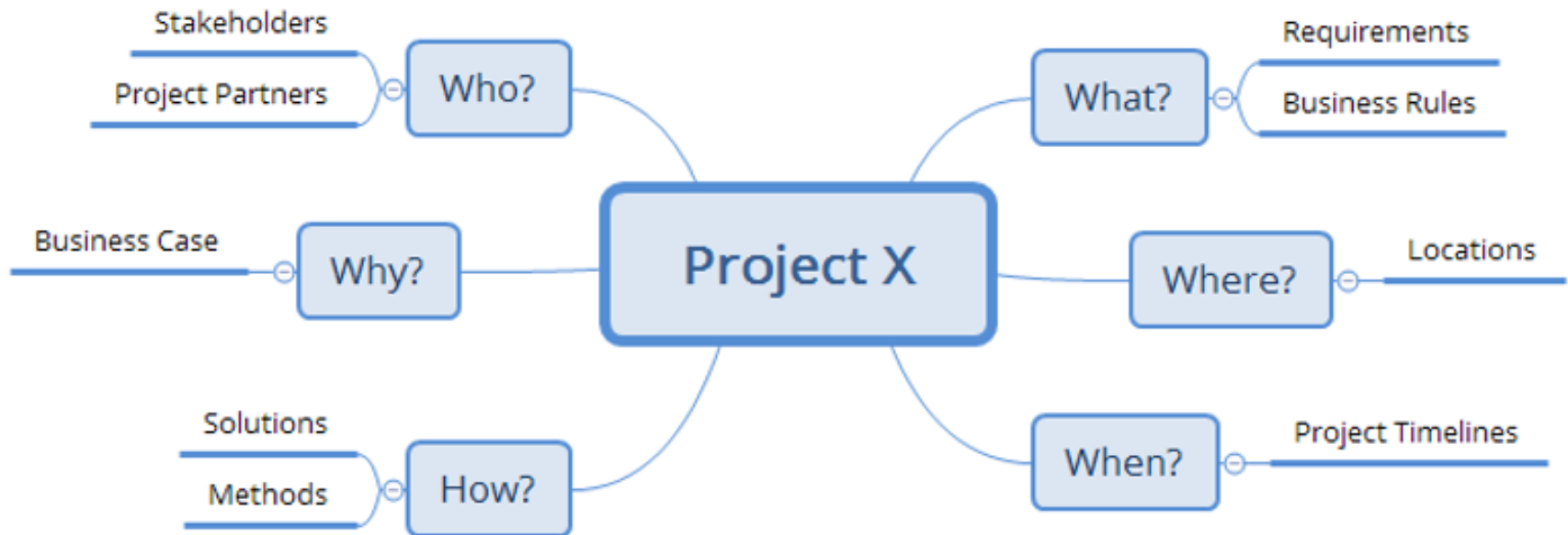
The Project Manager



- Project management is a TEAM SPORT
- All Teams need a LEADER
- It's all about your resources
- Time
- Cost
- Scope
- **Quality is Free**

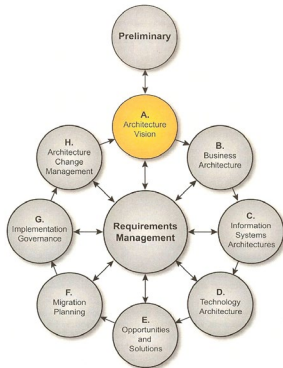


The Five Questions?



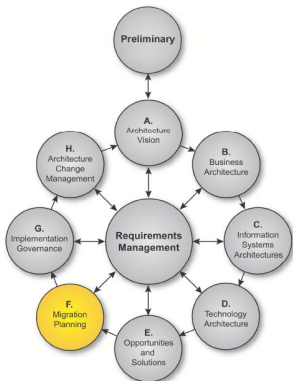
Modern Analyst - Mind Maps For Business Analysis by by [Jenny Quillian](#)

Architecture Vision & Migration Planning



Architecture Vision

- Establish the Architecture project
- Scope the organizations impacted
- Develop the Business Scenario
- Define the target architecture business case
- Identify the Transformation risks and mitigation
- Establish the Transformation communication plan



Migration Planning

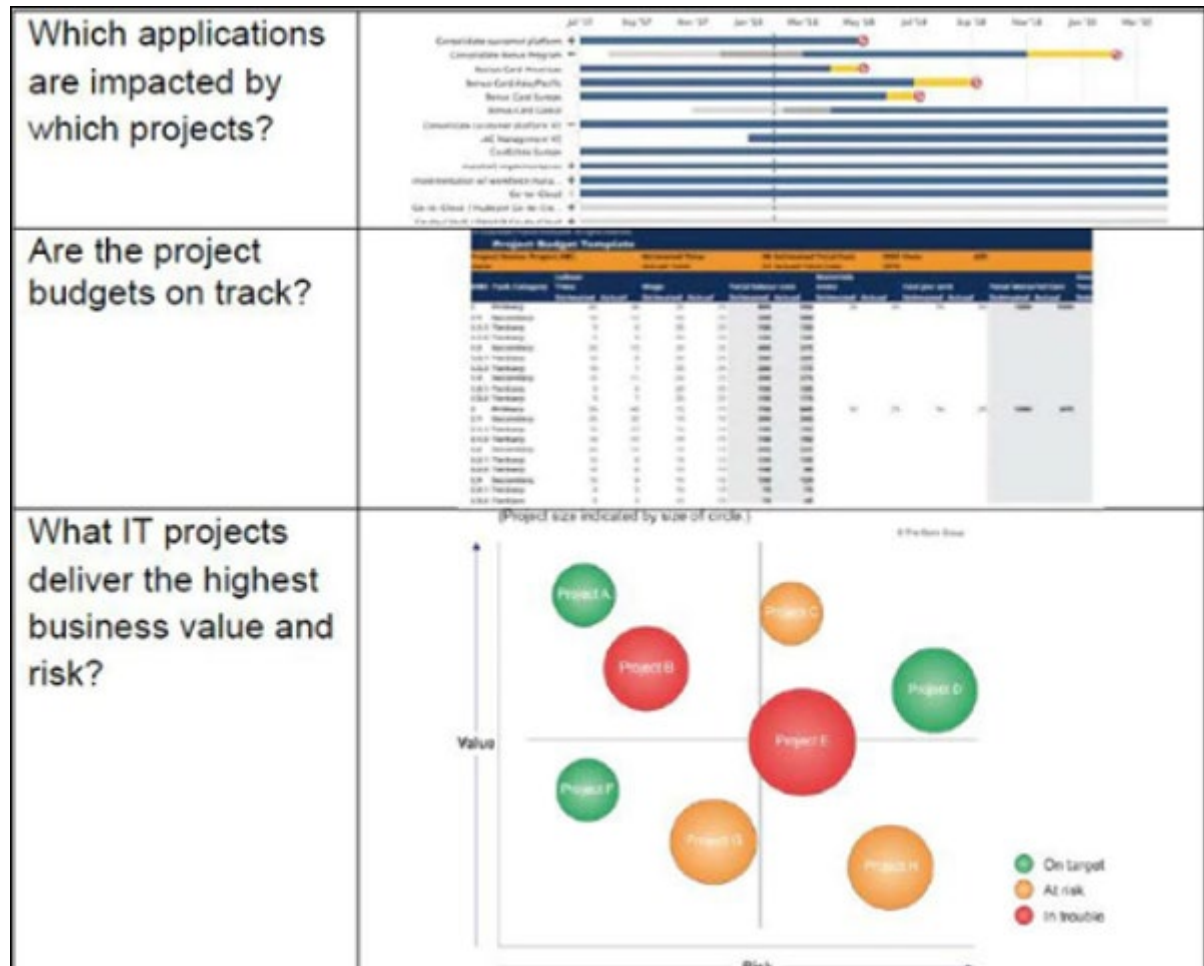
- To prioritize all work packages, projects, and building blocks
- To create, evolve, and monitor the detailed Implementation and Migration Plan
- Determine Personnel and Infrastructure (Capital) Costs
- Determine Operations and Maintenance Costs

The Project Manager



Prolaborate

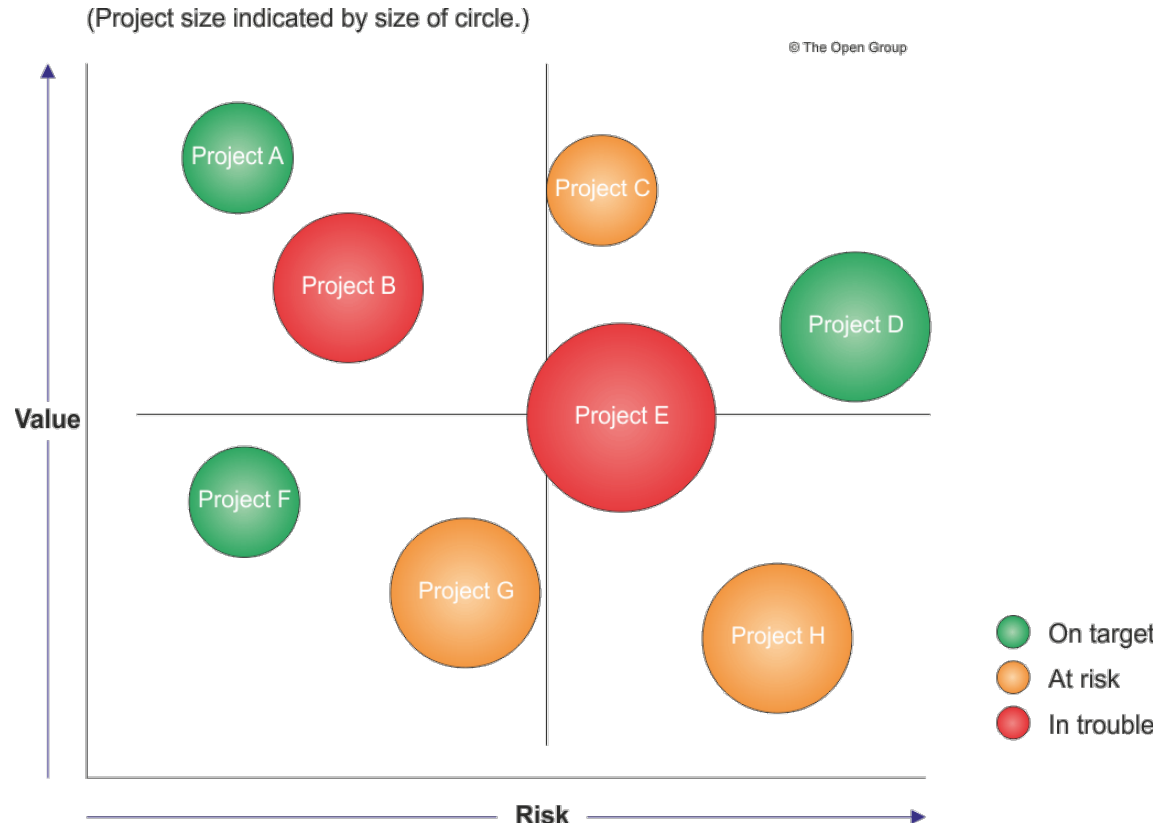
Project Managers role is to ensure successful delivery of many business transformation Projects and to reduce risk and remain on time and budget



Deliver Value and Reduce Risk

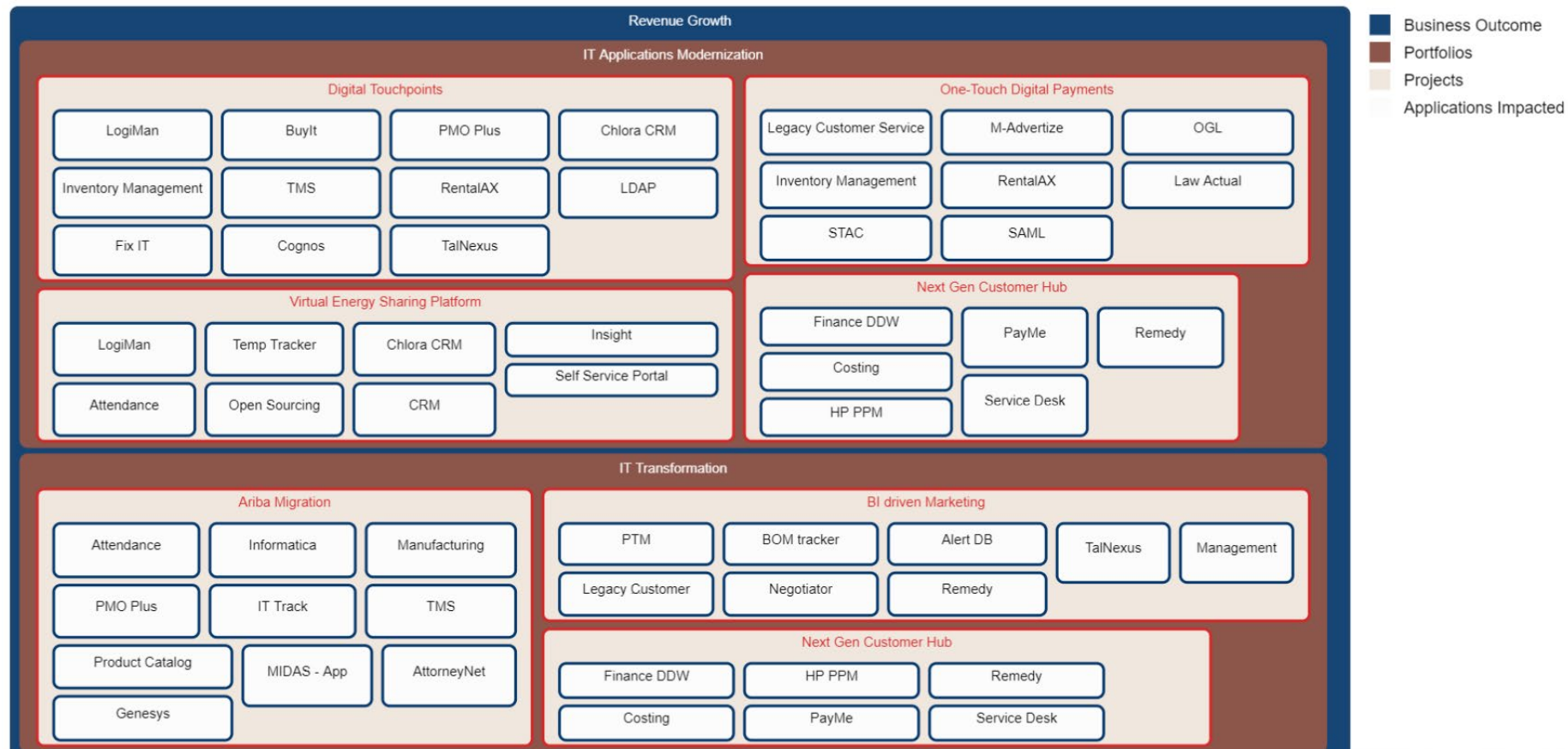
Prolaborate

- Business value assessment technique
- Assess business value is to create a matrix based on a value index dimension and a risk index dimension
- The index and its criteria and weighting should be developed and approved by project management
- Project size is indicated by size of circle



Business Outcomes, Portfolio, Projects and Applications Impact

Prolaborate



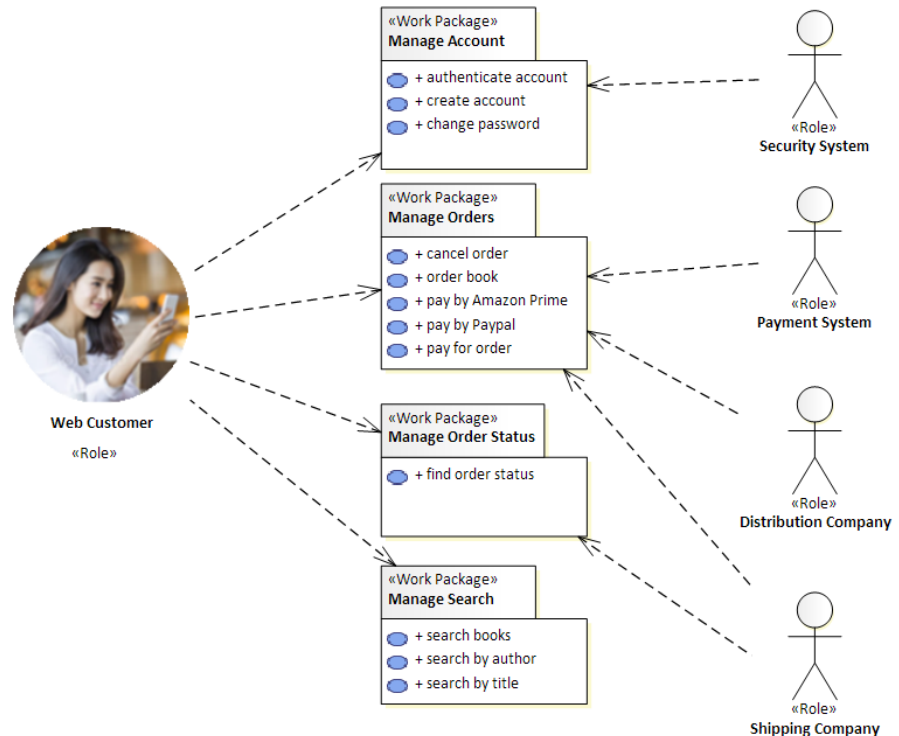
Sprint Planning

Package Stories using Work Breakdown Structure

Sprint Planning enables Resource Allocation, Work Planning and Tracking progress of delivery

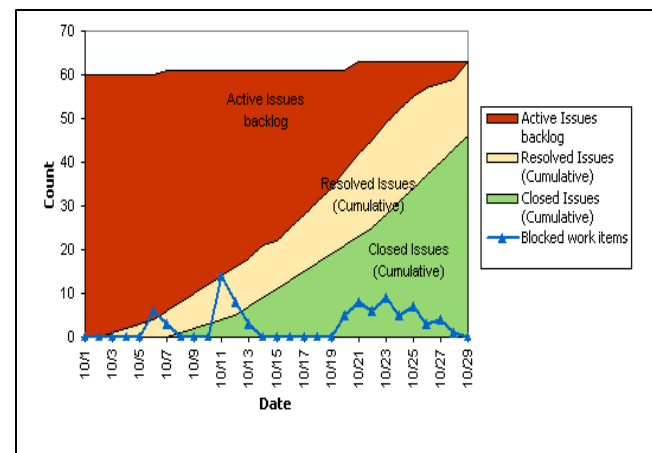
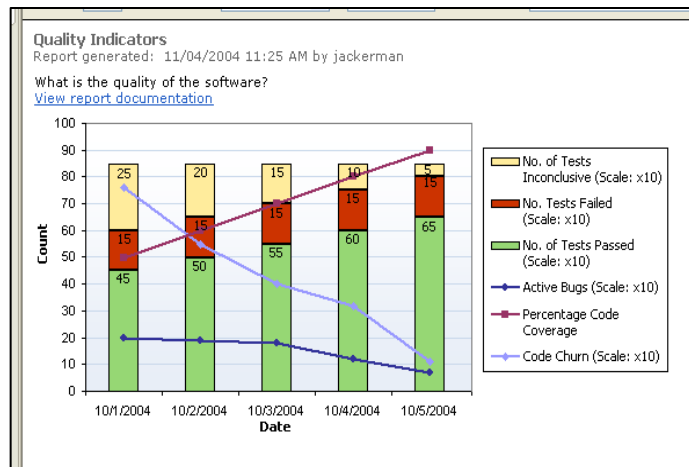
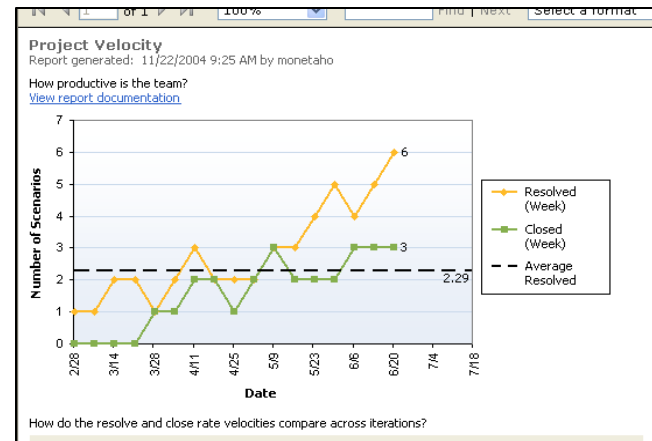
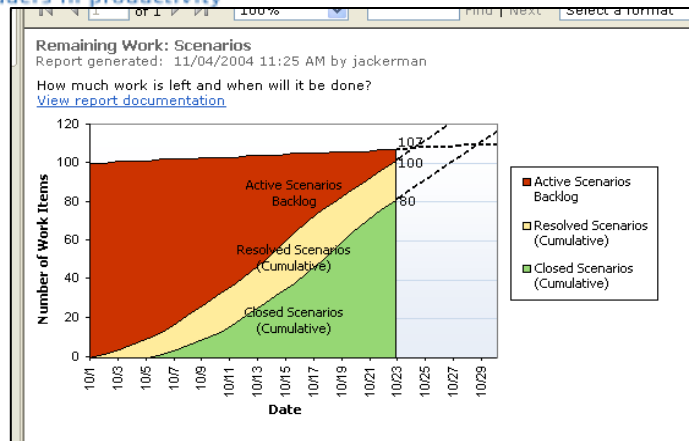
- A **Role** is a Noun
- A **Role** may be a Person or a System
- A **Story** is a verb
- A **Story** belongs in a **Work Package**
- A **Work Package** represents a Sprint or Iteration

(ie) As a web customer I want to order books



Effective Project Management

Tracking Stories through Dev Ops



Insights from the Road

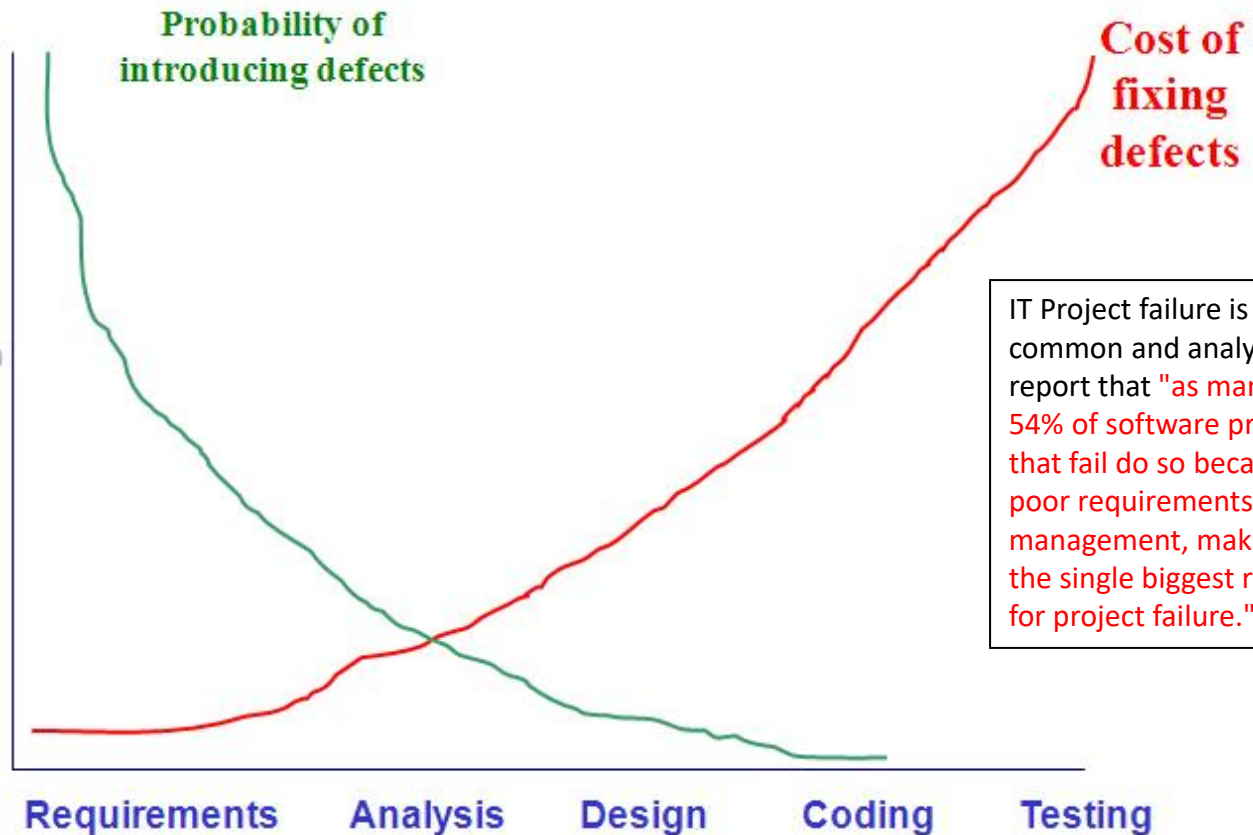
Business Architect, Project Manager, Business Analyst



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What's wrong with the status quo?

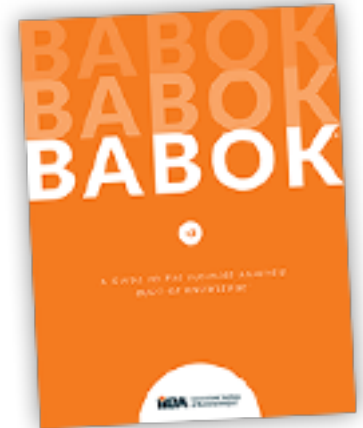
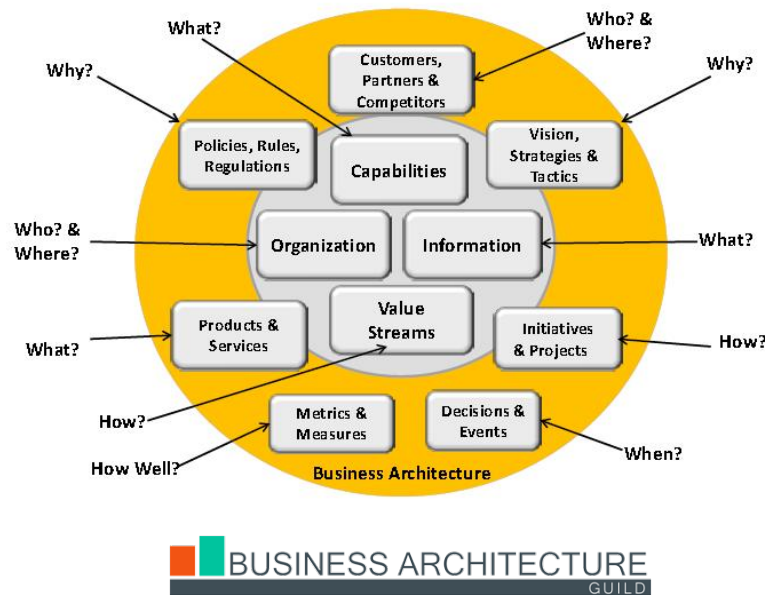
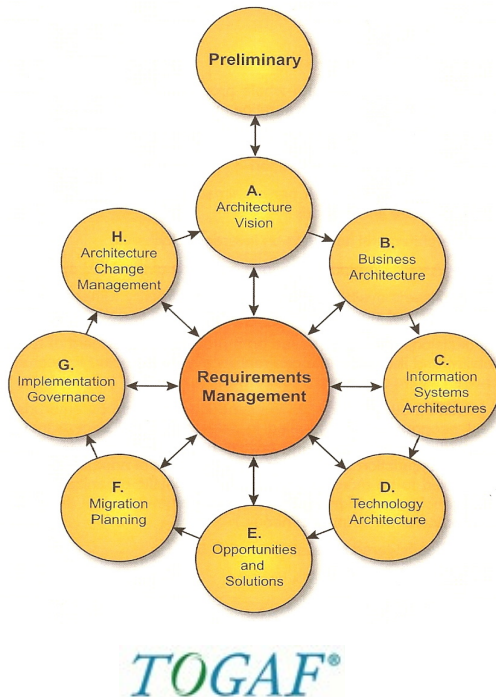
“If a requirement was misunderstood, all modeling decisions based on that requirement are invalid, the code written is also in question, and the testing efforts are now verifying the application under the wrong conditions” - Scott Ambler, Founder Agile Modeling



IT Project failure is common and analysts report that "as many as 54% of software projects that fail do so because of poor requirements management, making it the single biggest reason for project failure." IAG

\$30 billion / per year is lost annually by US business due to Software defects
National Institute of Standards and Technology

Bodies of Knowledge for Business Analysts

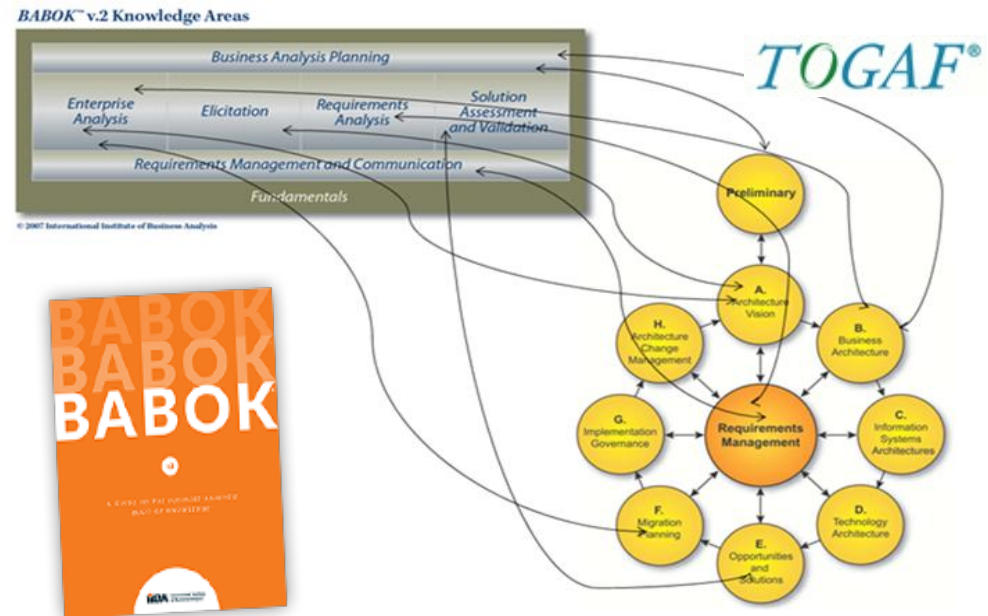


Requirements Management

- Architecture bridges the divide between the aspirations of the stakeholders and Solutions Architecture
- The ability to deal with changes in the requirements is crucial to the ADM process since architecture deals with uncertainty and change

Requirements Management

- Re-use requirements
- Identify and Trace requirements
- Identify changed requirement
- Assess impact of changed requirements
- Update the requirements repository

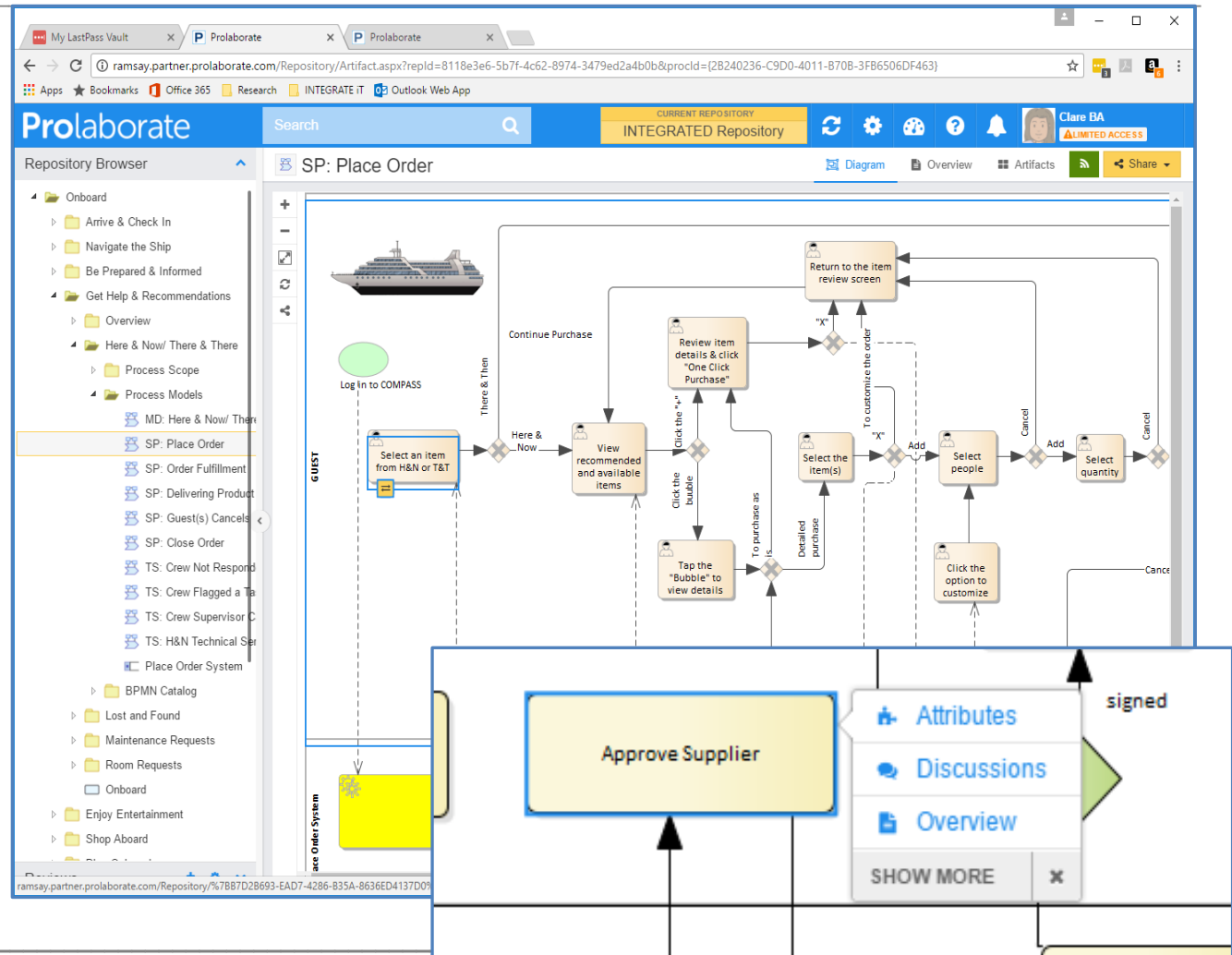


The Process Owner



Prolaborate

“Dave adds comments to Clare has concerns and needs clarification about a process activity that is ambiguous”



Digital Enterprise Collaboration and Sharing

The Business Analyst



Prolaborate

The Business Analyst's role is to analyze and improve business processes to ensure better business solutions

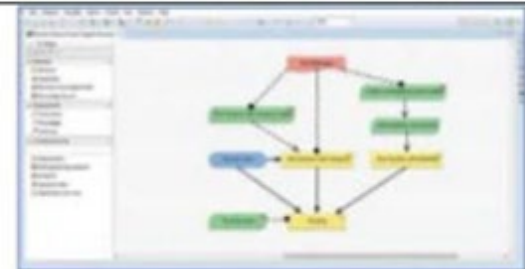
How can I share my BPMN models with business subject matter experts who do not use modeling tools?



How can my clients Collaborate, Review, Comment, and Approve my business process modeling improvements?

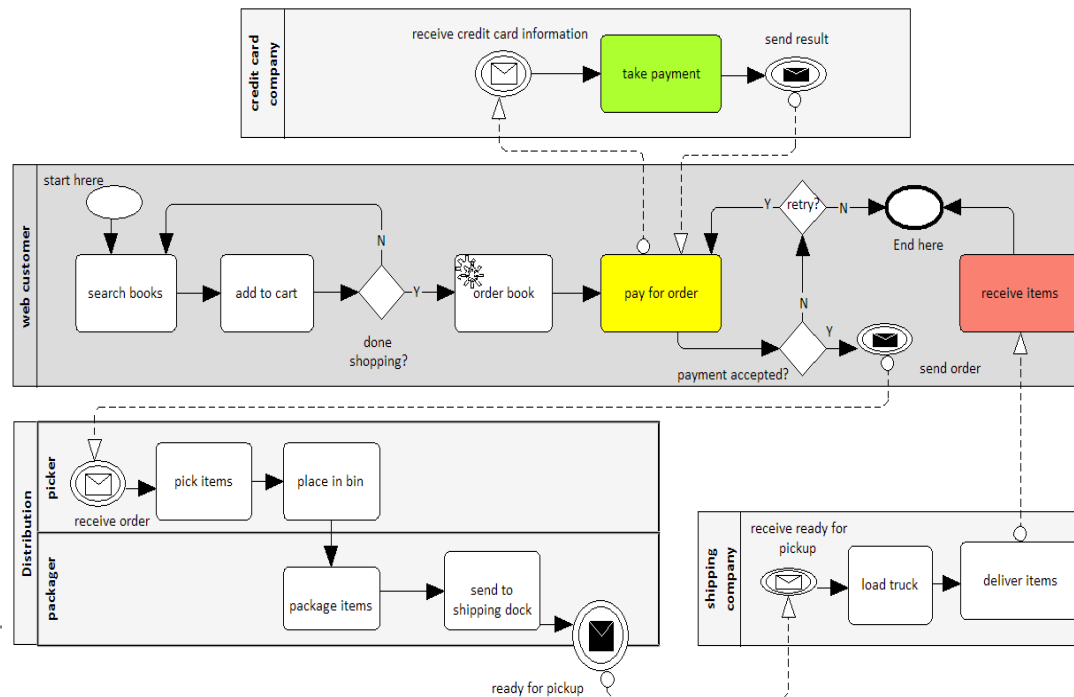
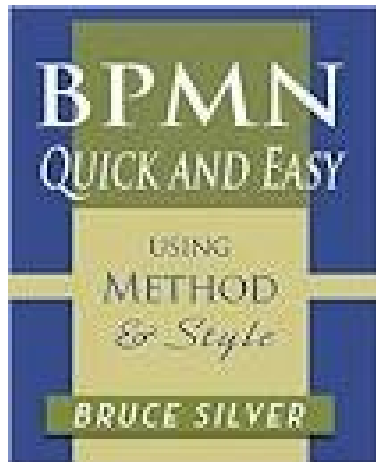
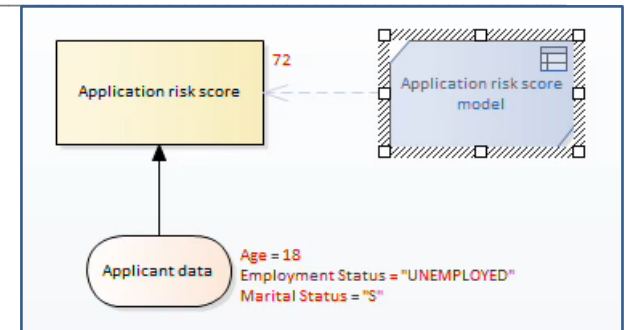


How can I verify the Decision Modeling using business rules to ensure my models deliver business agility?



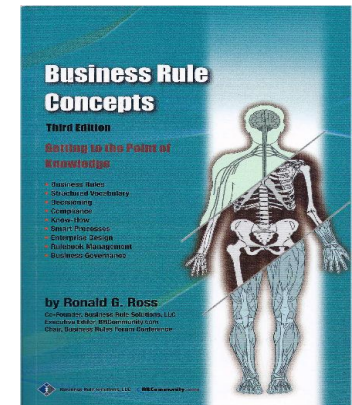
Business Process Requirements

BR	A new customer must not place an order that exceeds \$1000 USD
DR	International Standard Book Number(ISBN) for Book data Classification example 978-3-16-148410-0
FR	A web customer must have the ability to purchase a book listed in the book catalog.

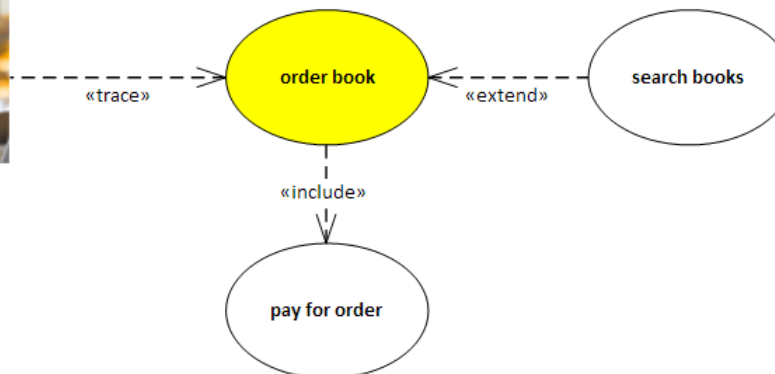


Business Rules

BR	A new customer must not place an order that exceeds \$1000 USD
DR	International Standard Book Number(ISBN) for Book data Classification example 978-3-16-148410-0
FR	A web customer must have the ability to purchase a book listed in the book catalog.



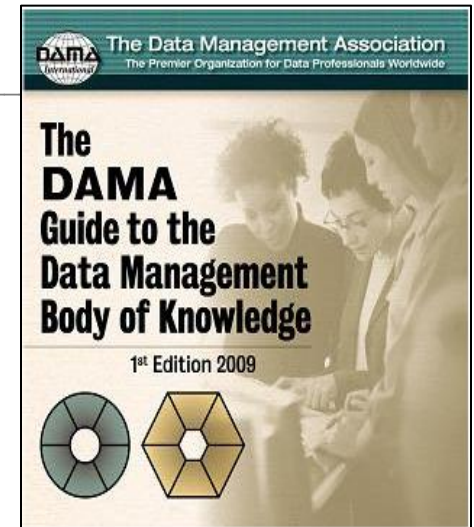
web customer



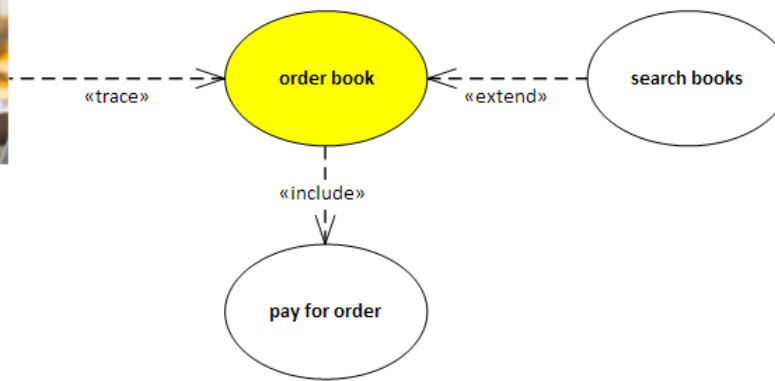
Order Book		Date: 9/24/2010 11:08:05 AM
Address: my name goes here		
The customer may order a book by selecting a book ISBN and quantity into a shopping cart. The customer may wish to add, remove or change the order prior to checking out the payment and shipping to arrive.		
Overview	Order Book	Search Book
<ol style="list-style-type: none"> 1. The use case begins when a customer chooses to place an order 2. The system displays a form for placing an order 3. The customer searches the books using the <i>Browse Books</i> use case 4. The customer adds a book to their order list from the book catalog 5. The customer indicates the number of a given item they wish to order 6. ALTERNATE: IF the order is changed 7. The customer chooses to update order 8. The system calculates the subtotal for the book items by multiplying the unit price by the quantity ordered. 9. The system redisplay the Form contents 10. The customer repeats STEPS 3 through 6 as necessary 11. The customer finishes adding items to the order 12. The customer provides their ship to and billing address including name, phone, and address 13. The customer chooses to go to checkout 14. ALTERNATE: IF the Customer continues to shop 15. The system calculates the subtotal for the items order by adding subtotals of the every book item 16. The system calculates the taxes applicable for the order using tax calculation service url as tax calculation service url 17. The system calculates the shipping and handling charges using shipping and handling service url as shipping and handling service url 18. The system calculates the grand total for the order by adding the applicable taxes to the order subtotal and subtracting the discounts 19. The system displays the Order Form 20. The customer verifies that the order contains what they want to order 21. The customer indicates how they wish to pay either by credit card or on account 22. ALTERNATE: IF Customer continues to shop 23. The system confirms the the payment by checking with the Credit Card Company 24. EXCEPTION: If Credit card charge is declined 25. The system schedules the order to be shipped 26. The system displays the order confirmation 27. The system generates and sends order confirmation email to the customer 28. The Order Books Use Case is complete and the transaction data is stored 		

Data Requirements

BR	A new customer must not place an order that exceeds \$1000 USD
DR	International Standard Book Number(ISBN) for Book data Classification example 978-3-16-148410-0
FR	A web customer must have the ability to purchase a book listed in the book catalog.



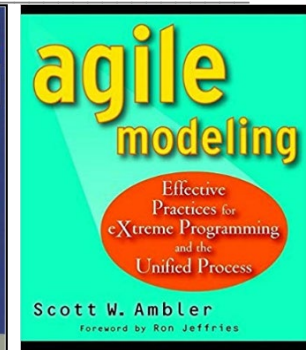
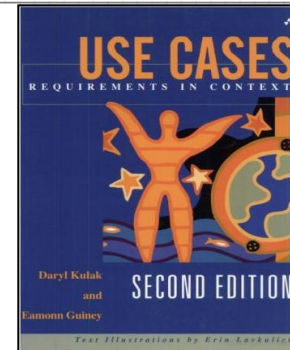
web customer



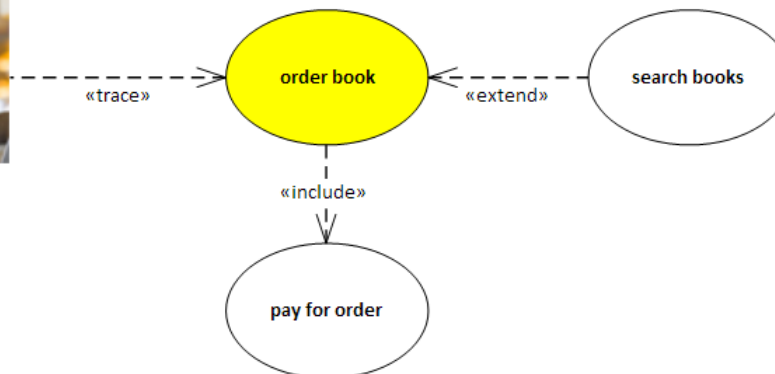
Order Book	
Author: My name goes here	Date: 9/24/2010 11:00:00 AM
The customer may order a book by selecting a book ISBN and quantity into a shopping cart. The customer may wish to add, remove or change the order prior to checking out the payment and shipping to occur.	
Use Case: Order Book	Start Path
<ol style="list-style-type: none"> 1. The use case begins when a customer chooses to place an order 2. The system displays a form for placing an order 3. The customer searches for books using the (Browse Books) use case 4. The customer adds a book to their order (at this time the book catalog) 5. The customer indicates the number of a given item they wish to order 6. ALTERNATE: If the order is changed 7. The customer chooses to update order 8. The system calculates the subtotal for the book item by multiplying the unit price by the quantity ordered 9. The system redisplay the form contents 10. The customer repeats STEPS 3 through 6 as necessary 11. The customer finishes adding items to the order 12. The customer provides their ship to and billing address including name, phone, and address 13. The customer chooses to go to checkout 14. ALTERNATE: If the Customer continues to shop 15. The system calculates the subtotal for the entire order by adding subtotals of the every book item 16. The system calculates the taxes applicable for the order using calculate taxes from an address 17. The system calculates applicable discounts for the order using calculate discounts from address 18. The system calculates the shipping and handling charges using calculate shipping and handling charges 19. The system calculates the grand total for the order by adding the applicable taxes to the order subtotal and subtracting the discounts 20. The system displays the Order Form 21. The customer verifies that the order contains what they want to order 22. The customer informs them they wish to pay online by credit card or as account 23. ALTERNATE: If Customer continues to shop 24. The system confirms the the payment by checking with the Credit Card Company 25. EXCEPTION: If Credit Card charge is declined 26. The system includes the order to be canceled 27. The system displays the order confirmation 28. The system generates and sends order confirmation email to the customer 29. The Order Book Use Case is complete and the transaction data is stored 	

Storyboard Requirements

BR	A new customer must not place an order that exceeds \$1000 USD
DR	International Standard Book Number(ISBN) for Book data Classification example 978-3-16-148410-0
FR	A web customer must have the ability to purchase a book listed in the book catalog.



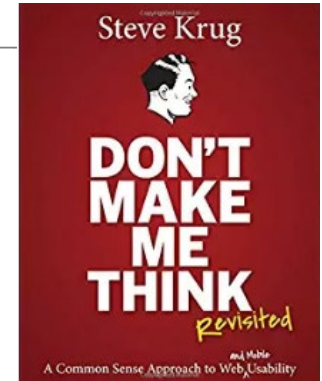
web customer



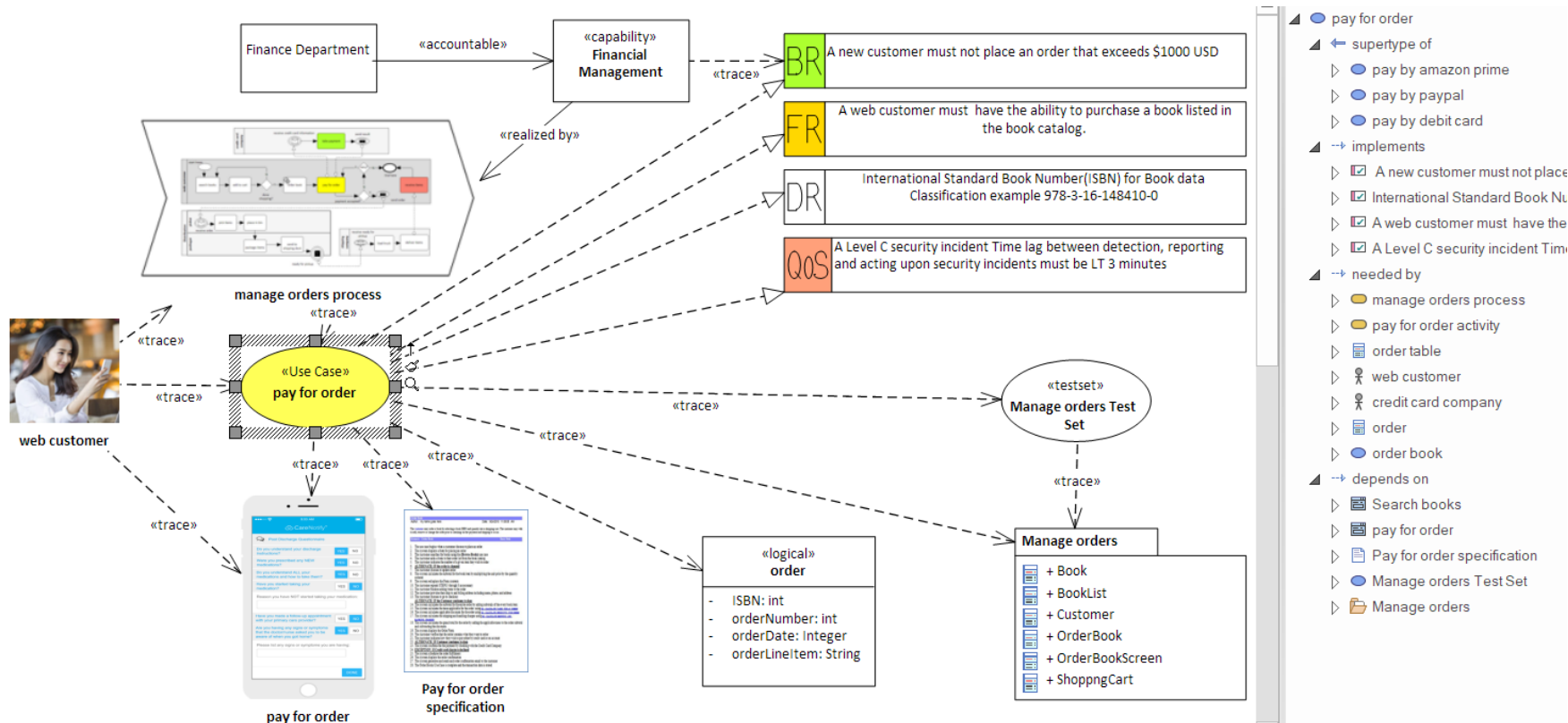
Order Book	Date: 9/24/2010 11:08:08 AM
Author: my name goes here	
The customer may order a book by selecting a book ISBN and quantity into a shopping cart. The customer may wish to add, remove or change the order prior to checking out the payment and shipping to occur.	
Overview: Order Book	Search Book
<ol style="list-style-type: none"> 1. The use case begins when a customer chooses to place an order 2. The system displays a form for placing an order 3. The customer searches for books using the <i>Browse Books</i> use case 4. The customer adds a book to their order list from the book catalog 5. The customer indicates the number of a given item they wish to order 6. ALTERNATE: IF the order is changed 7. The customer chooses to update order 8. The system calculates the subtotal for the book items by multiplying the unit price by the quantity ordered. 9. The system redisplay the Order Form 10. The customer repeats STEPS 3 through 8 as necessary 11. The customer finishes adding items to the order 12. The customer provides their ship to and billing address including name, phone, and address 13. The customer chooses to go to checkout 14. ALTERNATE: IF the Customer continues to shop 15. The system calculates the subtotal for the items order by adding subtotals of the every book item 16. The system calculates the taxes applicable for the order using us.calculate_taxes_from_address 17. The system calculates applicable discounts for the order using us.calculate_discounts_from_address 18. The system calculates the shipping and handling charges using us.calculate_shipping_charges 19. The system calculates the grand total for the order by adding the applicable taxes to the order subtotal and subtracting the discounts 20. The system displays the Order Form 21. The customer verifies that the order contains what they want to order 22. The customer indicates how they wish to pay either by credit card or on account 23. ALTERNATE: IF Customer continues to shop 24. EXCEPTION: If credit card charge is declined 25. The system schedules the order to be shipped 26. The system displays the order confirmation 27. The system generates and sends an order confirmation email to the customer 28. The Order Books Use Case is complete and the transaction data is stored 	

User Experience Requirements

BR	A new customer must not place an order that exceeds \$1000 USD
DR	International Standard Book Number(ISBN) for Book data Classification example 978-3-16-148410-0
FR	A web customer must have the ability to purchase a book listed in the book catalog.



Impact of Change and Traceability

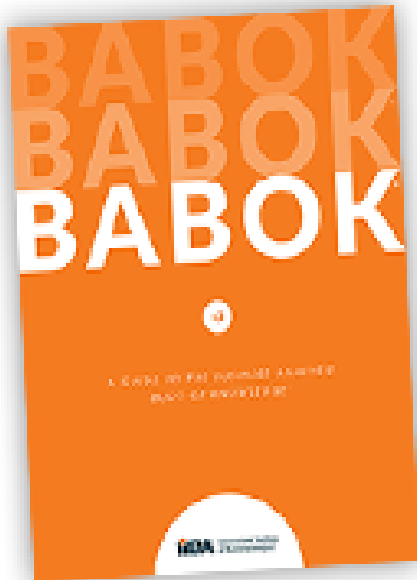


International Institute of Business Analysts (IIBA) and Sparx Systems announce Strategic Alliance



The *BABOK® Guide* describes Business Analysis areas of knowledge, their associated activities, and the tasks and skills necessary to be effective in their execution

Learn why the IIBA carefully selected Sparx Enterprise Architect as the only tool in its new strategic alliance because Sparx is (in IIBA's words) a "leader [in its field]... offering the BA community increased value and support, helping achieve greater business outcomes."



Insights from the Road

Business Architect, Project Manager, Business Analyst

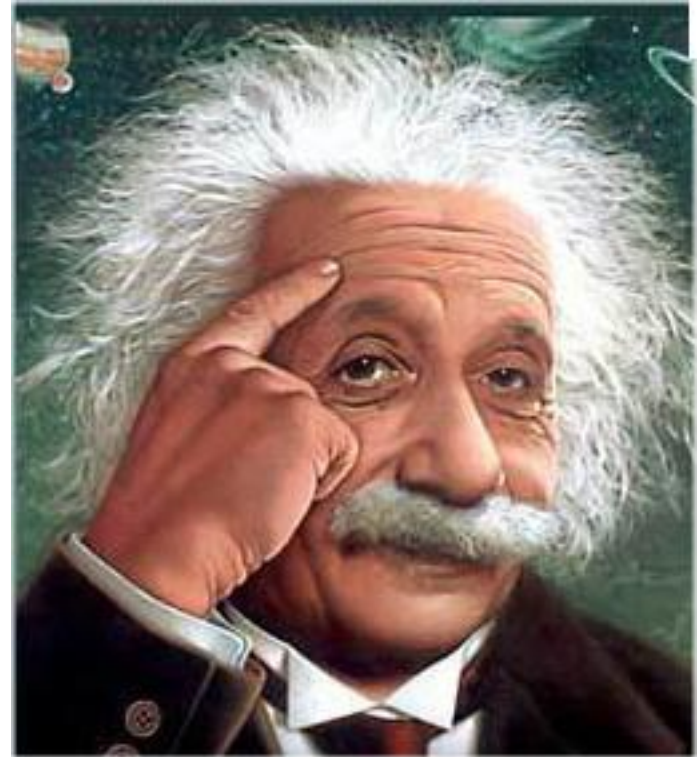


- We need to build better Business Solutions?
- Recent Case Study Line of Visibility
- Business Architect
- Project Manager
- Business Analyst
- ▶ Critical Success Factors

Critical Success Factors



- **Ensure Business Alignment**
- **Don't lead with technology**
- **Lead with people skills**
- **Start small mentor and train a initial Core team**
- **Have the initial team mentor following teams**
- **Prove the transformation as you go using a Proof of Concept Iteration**
- **Ensure business and IT partnership**
- **Adopt integrated Cloud Tools based upon Cloud REST API Standards**



Digital Enterprise Collaboration and Sharing



Prolaborate

Ramsay.Millar@IN2GRATEiT.com



Line of Visibility across the Digital Enterprise